

## **AGENDA**

- HTI History & Purposes
- 2012 Activities
- 2013 Scheduled Activities
- 2012 Audited Financial Statement
- 2013 Budget

**HOPI TELECOMMUNICATIONS, INC.**

## HTI History

- Hopi Tribal Council by Resolution H-043-2004 approved the business plan and established HTI
- Hopi Tribal Council reaffirmed the purpose of HTI by Resolution H-004-2010
- HTI Board of Directors consist of the following:
  - Board Chairman – James Underwood
  - Board Vice Chairman – Donald Massey
  - Board Secretary - Wilfred Moore
  - Board Member - Mickey McKandles
  - Board Member – Wilbur Maho
- Hopi Tribal Council provided an equity contribution of [REDACTED] to HTI

HOPI TELECOMMUNICATIONS, INC.

## HTI Purposes

- To construct, operate, and maintain telecommunications as a secure and profitable business of the Hopi Tribe.
- To develop, improve, and manage the telecommunications infrastructure on the Hopi Reservation and the lands of the Hopi Tribe.
- To improve, promote, and develop businesses and economic opportunities for the Hopi Tribe and its members on or near the Hopi Reservation and the lands of the Hopi Tribe.
- To provide employment opportunities for the Hopi Tribe and its members on or near the Hopi Reservation and the lands of the Hopi Tribe.
  - HTI has 14 employees and 9 are Hopi Tribal members.

HOPI TELECOMMUNICATIONS, INC.

## **2012 Activities**

- HTI continues to assist and coordinate with the Tribe to implement the Tribe's EDA Grant for wireless broadband services.
- Completed installation of fiber optic cable from Keams Canyon to Jeddito.
- Completed the fiber optic cable move required by ADOT for their road improvements at Oraibi Wash.

**HOPi TELECOMMUNICATIONS, INC.**

## 2012 Activities (Con't)

- Continue implementation of the Mapping technology to enhance HTI's capability to map its existing and future fiber optic and copper cable network.
- Continued to develop HTI Operations
  - HTI added [REDACTED] DSL customers during 2012, and currently has [REDACTED] DSL customers.
  - HTI added [REDACTED] Lifeline customers from the prior year.

## **2012 Activities (Con't)**

- Continue to provide satellite voice and data service for HTI subscribers residing in areas currently lacking a telecommunications infrastructure.
- Completed 97% cut-over of HTI subscribers from DMS-10 legacy switch to state of the art softswitch.

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## **2012 Activities (Con't)**

- Completed the Neo Nova E-Mail conversion. This enables all HTI email customers to have 24/7 technical support.
- Maize Wireless, LLC continues to seek and install “roaming only” cellular phone service on the Hopi Reservation. This project will be successful when tower space is secured on the EDA Hotevilla and Spider Mound towers.

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## **2013 Scheduled Activities**

- Continue extending DSL, telephone and broadband services to new customers.
- Maintain and upgrade our copper/fiber outside plant network.
- Extend fiber to the Tribal Headquarters and the Hopi Ranger Station (Main Street & E Street) in Kykotsmovi. This project will be successful when HTI obtains ROWs.

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