

**Before the
FEDERAL COMMUNICATIONS COMMISSION
Washington, D.C. 20554**

In the Matter of)
)
Comcast Cable Communications, LLC,)
on behalf of its subsidiaries and affiliates)
) CSR No. _____
For Determination of Effective Competition in:)
Culpeper, VA (VA0068))
Culpeper County, VA (VA0224)(VA0562))

To: Office of the Secretary
Attn: Chief, Media Bureau

PETITION FOR SPECIAL RELIEF

Comcast Cable Communications, LLC, on behalf of its subsidiaries and affiliates (“Comcast”), pursuant to Sections 76.7 and 76.907 of the Commission’s rules,¹ requests that the Commission find that Comcast faces “effective competition” in above-referenced Virginia franchise areas (the “Franchise Areas”).

The Communications Act of 1934, as amended (the “Act”), and the Commission’s rules provide that cable television rates may be regulated only in the absence of effective competition.² Cable operators are entitled to demonstrate that effective competition exists on a franchise-by-franchise basis.³ When a cable operator demonstrates that effective competition exists within a franchise area, cable rates in the affected area are no longer subject to regulation.⁴

¹ 47 C.F.R. §§ 76.7 and 76.907.

² 47 U.S.C. § 543(a)(2); 47 C.F.R. § 76.905(a).

³ 47 C.F.R. § 76.907.

⁴ See *Implementation of Sections of the Cable Television Consumer Protection and Competition Act of 1992, Rate Regulation*, 8 FCC Rcd. 5631, 5664-5665 (1993) (“Rate Order”).

Under the “competing provider” test set forth in Section 623(1)(1)(B) of the Act and Section 76.905(b)(2) of the Commission’s rules (the “Competing Provider Test”), a cable system will be deemed subject to effective competition if:

- (i) the franchise area is served by at least two unaffiliated multichannel video programming distributors (“MVPDs”), each of which offers comparable programming to at least 50 percent of the households in the franchise area; and
- (ii) the number of households subscribing to multichannel video programming other than the largest MVPD exceeds 15 percent of the households in the franchise area.⁵

As demonstrated below, the Competing Provider Test is satisfied in each of the two Franchise Areas – Culpeper and Culpeper County -- because two unaffiliated MVPDs serve over 50 percent of the Franchise Areas’ households with comparable programming and the reported penetration rate for DBS providers exceeds the 15 percent threshold in the Franchise Areas.

THE COMPETING PROVIDER TEST IS SATISFIED IN THE FRANCHISE AREAS

The two prongs of the Competing Provider Test are straightforward and objective. Both prongs of this test clearly are satisfied in each of the Franchise Areas.

1. Multiple Unaffiliated MVPDs Offer Comparable Programming to Over 50 Percent of the Households in the Franchise Areas.

The first prong of the Competing Provider Test requires that a franchise area must be served by “at least two unaffiliated multichannel video programming distributors...”⁶ This requirement is satisfied, because the two major direct broadcast satellite providers (DirecTV, Inc. and Dish Network, Corp.) (“DBS Providers”) are unaffiliated with Comcast and “offer” comparable programming to more than 50 percent of the households in the Franchise Areas.

⁵ 47 U.S.C. § 543(1)(1)(B)(i) and (ii); 47 C.F.R. § 76.905(b)(2)(i) and (ii).

⁶ 47 U.S.C. § 543(1)(1)(B)(i); 47 C.F.R. § 76.905(b)(2)(i). Section 602 of the Communications Act of 1934, as amended, defines “multichannel video programming distributors” to include cable operators, as well as DBS and MMDS providers. *See* 47 U.S.C. § 522(13).

MVPD service is deemed “offered” when it is both technically and actually available.⁷ DBS service is presumed to be “technically available” throughout the country due to its nationwide satellite footprint.⁸ As such, Comcast’s Franchise Areas are entirely within the satellite footprint of DirecTV and Dish Network.

DBS service is presumed to be “actually available” if households in a franchise area are “reasonably aware” that the service is available.⁹ The Commission has stated that “a party may use evidence of penetration rates in the franchise area (the second prong of the competing provider test ...) coupled with the ubiquity of DBS services to show that consumers are reasonably aware of the availability of DBS service.”¹⁰ DirecTV and Dish Network are among the largest MVPDs in the nation.¹¹ With approximately 34 million DBS subscribers

⁷ *Rate Order* ¶ 29.

⁸ *See MediaOne of Georgia, Inc; Petition for Revocation of the Certification of Gwinnett County, Georgia*, 12 FCC Rcd. 19406, ¶ 5 n.16 (1997) (citing *Rate Order*, at 5660-5661).

⁹ *See Rate Order* ¶ 32 (citations omitted). *See also Charter Communications, LLC d/b/a Charter Communications Petition for Determination of Effective Competition in Fourteen North Carolina Communities, et al.*, 19 FCC Rcd. 7003, ¶ 4 (2004).

¹⁰ *Comcast Cable Communications, LLC Petition for Determination of Effective Competition in Various Michigan Communities*, 23 FCC Rcd. 9595, ¶ 5 (2008) (“*Comcast – Various Michigan Communities*”) (citing *Mediacom Illinois LLC et al., Eleven Petitions for Determination of Effective Competition in Twenty-Two Local Franchise Areas in Illinois and Michigan*, 21 FCC Rcd. 1175 (2006)). Thus, the Commission has not required the production of advertising to demonstrate that households in the franchise area are “reasonably aware” of the availability of DBS service. *See Bright House Networks, LLC Petition for Determination of Effective Competition (Lake Alfred and Dundee FL)*, 22 FCC Rcd. 4390, ¶ 6 (2007) (“*Bright House Networks – Florida*”) (“Over more than ten years, we have made hundreds of findings that households in particular franchise areas are reasonably aware that they may purchase DBS services based on localized evidence. These accumulated showings amount to substantial evidence that households in all franchise areas are reasonably aware that they may purchase DBS services. In at least one earlier reported decision, we found households in a franchise area to be reasonably aware that they may purchase DBS service solely based on evidence of DBS’s nationwide growth and local subscriptions, without reference to advertising or other promotion.”).

¹¹ *See Annual Assessment of the Status of Competition in the Market for the Delivery of Video Programming (Fourteenth Order)*, 27 FCC Rcd. 8610, ¶ 31 (2012) (“*14th Report*”).

nationwide,¹² (comprising approximately 34 percent of all MVPD subscribers),¹³ extensive DBS advertising, and the substantial DBS penetration figures in each of the Franchise Areas, it is clear that consumers throughout the Franchise Areas are “reasonably” aware of the availability of Comcast’s DBS competitors.¹⁴

The Competing Provider Test also requires that the programming offered by these competing providers must be “comparable” to the programming offered by the petitioning cable operator.¹⁵ The Commission’s rules expressly define comparable programming as “at least 12 channels of video programming, including at least one channel of nonbroadcast service programming.”¹⁶ The Commission has repeatedly recognized that the DBS Providers offer comparable programming to Comcast and other cable operators under the Commission’s Competing Provider Test.¹⁷ Each of the DBS Providers offer well over 100 video channels, most

¹² See Press Release, DirecTV, *DirecTV Announces Fourth Quarter and Full Year 2012 Results* (Feb. 14, 2013) (reporting that, as of December 31, 2012, DirecTV (US) had 20.084 million subscribers), available at <http://investor.directv.com/releasedetail.cfm?ReleaseID=740312>; Press Release, DISH Network, *DISH Reports Year End 2012 Financial Results* (Feb. 20, 2013) (reporting that, as of December 31, 2012, Dish Network had approximately 14.056 million subscribers), available at <http://dish.client.shareholder.com/releasedetail.cfm?ReleaseID=741643>.

¹³ See 14th Report ¶ 31. See also Georg Szalai, *U.S. Pay-TV Industry Sub Growth Hits Low in 2012*, The Hollywood Reporter, March 11, 2013 (citing SNL Kagan report of 100.4 million video subscribers by the end of 2012), available at <http://www.hollywoodreporter.com/news/us-pay-tv-industry-growth-427390>.

¹⁴ See, e.g., *Comcast - Various Michigan Communities* ¶ 5; *Bright House Networks - Florida* ¶ 6.

¹⁵ See 47 U.S.C. § 543(1)(1)(B)(i); 47 C.F.R. § 76.905(b)(2)(i).

¹⁶ 47 C.F.R. § 76.905(g).

¹⁷ See, e.g., *Comcast Cablevision of Maryland, Inc., Petitions for Determination of Effective Competition (Charles County, MD)*, 19 FCC Rcd. 7130, ¶ 4 (2004) (“We find that the programming of DBS providers satisfies the Commission’s program comparability criterion because DBS providers offer more than 12 channels of video programming, including more than one non-broadcast channel.”).

of which are non-broadcast services.¹⁸ And, as shown in the attached channel line-ups, Comcast's programming service offerings in the Franchise Areas are substantially similar to the DBS Providers' programming services.¹⁹

Based on the above facts, the first prong of the Competing Provider Test is satisfied in each of the Franchise Areas.²⁰

2. The Competing Providers Serve Greater Than 15 Percent of the Households In Each of the Franchise Areas.

The second prong of the Competing Provider Test requires that the subscriber base of competing MVPD exceeds 15 percent of franchise area households.

Because DBS Providers track their subscribers according to the ZIP codes where each subscriber resides (rather than by political jurisdiction), Comcast relied on a two-step approach to determine the number of DBS subscribers within each Franchise Area. To determine the relevant ZIP+4 codes for the Franchise Areas, Comcast first contacted SNL Kagan ("SNL," formerly known as "Media Business Corp.").²¹ SNL has developed a process to accurately identify the ZIP+4 codes that correspond with the political boundaries of a particular community. This process utilizes enhanced mapping software that correlates ZIP+4 codes with political boundaries. With this software, SNL was able to identify the ZIP+4 codes that lie within each of

¹⁸ See Channel Line-ups of DirecTV and Dish Network, attached hereto as Exhibit 1.

¹⁹ See Comcast Channel Line-ups, attached hereto as Exhibit 2.

²⁰ All of the legal positions taken above regarding the first prong of the Competing Provider Test were recently confirmed by the Commission in *Comcast Cable Communications, LLC, Petition for Determination of Effective Competition in Nine Minnesota Franchise Areas*, FCC Rcd. 5499, ¶ 6 (2013), and *Comcast Cable Communications, LLC, Petition for Determination of Effective Competition in Six Blaine, Minnesota Franchise Areas*, 28 FCC Rcd. 5508, ¶ 7 (2013).

²¹ In certain instances, the *entire* 5-digit ZIP code is located within a particular franchise area. In these situations, Comcast used that standard 5-digit ZIP code, rather than the more detailed ZIP+4 analysis, as the additional detail would not provide any greater accuracy.

the Franchise Areas.²² The Commission has previously accepted ZIP+4 codes as “reasonable and sufficiently reliable for purposes of determining the presence of effective competition,”²³ and stated its preference for this approach.²⁴

Comcast next provided all of the ZIP+4 codes identified for the Franchise Areas to the Satellite Broadcasting and Communication Association (“SBCA”). SBCA is the national trade association representing the two major DBS Providers, and it has assumed the responsibility for compiling subscribership data and responding to data requests from cable operators and franchising authorities engaged in effective competition proceedings. The DBS subscriber numbers reported in the attached Effective Competition Tracking Reports (“ECTRs”) from SBCA reflect the total DBS subscribers within the individual ZIP+4 codes associated with the respective Franchise Areas.²⁵

To determine whether the DBS subscribership exceeds the 15 percent threshold in the Franchise Areas, Comcast compared the DBS Providers’ subscribership to the most recent U.S. Census “occupied household unit” figures for each community.²⁶ This comparison yields the penetration rates for DBS Providers in each of the Franchise Areas:

²² See Letter from SNL (explaining ZIP+4 methodology), attached hereto as Exhibit 3.

²³ *Cable One, Inc. Petition for Determination of Effective Competition in Pocatello, Idaho*, 18 FCC Rcd. 12792, ¶ 8 (2003) (quoting *Falcon Cable Systems II, a California Limited Partnership, d/b/a Charter Communications Petition for Determination of Effective Competition in Twelve Oregon Cities*, 17 FCC Rcd. 4648 (2002)).

²⁴ See Public Notice, “Commission Announces New Standards for Showings of Effective Competition For Cable Service,” 23 FCC Rcd. 12067 (2008); Public Notice, “Commission Clarifies Standards for Evidence of Competing Provider Effective Competition for Cable Service,” 24 FCC Rcd. 8198 (2009).

²⁵ See Exhibit 4 (providing total ZIP+4-based DBS subscribership for the Franchise Areas, as well as all ZIP+4 data relied on in the Petition).

²⁶ See Exhibit 5.

<u>Franchise Area</u>	<u>DBS Providers' Penetration</u>
Culpeper	27.49%
Culpeper County	54.13%

As detailed in Exhibit 6, the subscriber penetration rates for the DBS Providers in each of the Franchise Areas exceeds the 15 percent threshold required under Section 623(1)(1)(B) of the Act. Accordingly, Comcast meets the second prong of the Competing Provider Test in each of the Franchise Areas.²⁷

²⁷ Comcast has confirmed that it is the largest MVPD in the Culpeper Franchise Area. *See* Declaration of Warren Fitting attached hereto. In the Culpeper County Franchise Area, Comcast is not necessarily the largest MVPD, but it serves more than 15 percent of the relevant households, as do the combined MVPD competitors. *Id.* The Commission has recognized that where “the subscribership penetration for both [the cable operator] and the aggregate [competing provider] information each exceed 15 percent in the franchise area, the second prong of the competing provider test is satisfied.” *Charter Communications – Seven Local Franchise Areas In Missouri*, 21 FCC Rcd. 1208, ¶ 5 (2006). *See also Time Warner Entertainment – Advance/Newhouse Partnership, et al.*, 17 FCC Rcd. 23587, ¶ 6 (2002). Thus, it is immaterial which MVPD is the largest in Culpeper County, because both Comcast and the competing MVPDs pass the 15 percent threshold.

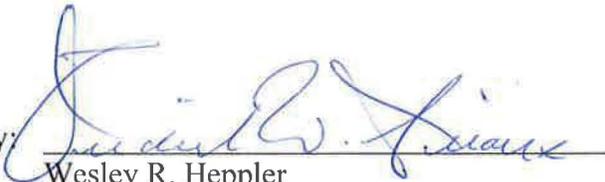
CONCLUSION

Comcast has demonstrated that it is subject to effective competition in each of the Franchise Areas under the Competing Provider Test. Based on the evidence presented herein, Comcast respectfully requests that the Media Bureau issue an order acknowledging the presence of effective competition in each of the two Virginia Franchise Areas as of the filing date of this Petition.²⁸

Respectfully submitted,

**Comcast Cable Communications, LLC
on behalf of its subsidiaries and affiliates**

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December 17, 2013

Its Attorneys

²⁸ See, e.g., *Time Warner Entertainment-Advance/Newhouse Partnership*, 26 FCC Rcd. 3829, ¶ 28 (2011) (“Consistent with our longstanding practice, the order herein is effective as of the date the petition herein was filed.”) (footnote omitted). See also *Charter Communications Entertainment I LLC*, 26 FCC Rcd. 5975, ¶ 28 (2011).

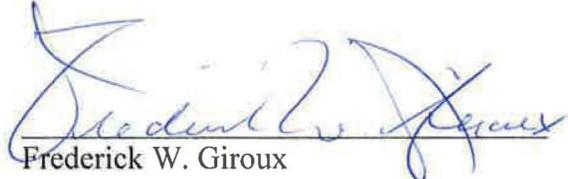
CERTIFICATION PURSUANT TO 47 C.F.R. § 76.6(a)(4)

The below-signed signatory has read the foregoing Petition for Special Relief, and to the best of my knowledge, information and belief formed after reasonable inquiry, it is well grounded in fact and is warranted by existing law or a good faith argument for the extension, modification or reversal of existing law; and is not interposed for any improper purpose.

Respectfully submitted,

**Comcast Cable Communications, LLC
on behalf of its subsidiaries and affiliates**

By:



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December 17, 2013

Its Attorney

DECLARATION OF WARREN FITTING

I, Warren Fitting, declare, under penalty of perjury that:

1. I am the Executive Director, Regulatory Affairs for Comcast Cable Communications, LLC ("Comcast").
2. I have read the foregoing Petition for Special Relief ("Petition") and am familiar with the contents thereof and the matters referred to therein.
3. I have reviewed Comcast's respective cable subscriber numbers for the Franchise Areas at issue in this Petition, as well as the DBS subscriber numbers provided by SBCA for the individual Franchise Areas as described in the Petition. Comcast is the largest multichannel video program provider in the Culpeper Franchise Area. In the Culpeper County Franchise Area, the aggregate penetration rate for the competing providers, as well as the penetration rate for Comcast, each exceeds 15 percent.
4. The facts contained within the Petition are true and correct to the best of my knowledge, information and belief.

November 25, 2013
Date

Warren A. Fitting
Warren Fitting

EXHIBIT 1

DIRECTV Channel Lineups

ENTERTAINMENT PACKAGE

Over 140 channels, including local channels available in over 99% of U.S. households* (HD locals available in over 98%); ABC | CBS | FOX | NBC | PBS | CW & MyTV (available in select markets).

REGULAR PRICE \$54.99/mo.

ABC Family	HD 311	CNN	HD 265	EWTV	370	ION (East)	HD 305	Oprah Winfrey Network	279	TV Guide Channel	273
American Movie Classics (AMC)	HD 254	Country Music Television (CMT)	HD 317	Food Network	HD 231	ION (West)	306	Pursuit Channel	604	TV Land	304
Animal Planet	HD 282	C-SPAN	350	FOX News Channel	HD 340	Jewelry Television	70/313	QVC	275/317	Univision East	HD 482
AUDIENCE Network™	HD 239/101	C-SPAN2	351	FX	HD 248	Jewish Life TV ¹	366	ReelzChannel	238	USA Network	HD 242
A&S TV (HD only) ¹	HD 340	Daystar	369	Galavisión	404	Lifetime	HD 252	RFD-TV	345	V-me ³	440
BabyFirst TV ¹	293	DIRECTV Customer Information	1	Gam Shopping Network	228	Lifetime Movie Network	253	ShopNBC	376	Velocity (HD only)	HD 281
BBC America	HD 264	DIRECTV Sports Mix	205/600	GOO TV ¹	365	Link TV	375	SOAPnet	262	VH1	HD 335
Black Entertainment Television (BET)	HD 329	Discovery Channel	HD 278	Gospel Music Channel	338	MSNBC	HD 356	Spike TV	HD 241	WE: Women's Entertainment	260
Bloomberg TV	353	Disney Channel (East)	HD 276	GSN, The Network for Games	233	MTV	HD 311	Slyly	HD 244	The Weather Channel	HD 367
Bravo	HD 237	Disney Channel (West)	HD 290	Hallmark Channel	HD 312	MTV2	333	TBS	HD 247	The Word Network	373
Brü TV	374	Disney Jr.	291	Headline News (HLN)	HD 284	-30 ¹ (check listing)	HD 103	TCT Network	377	World Harvest TV (WHT)	367
Cartoon Network (East)	HD 276	Disney XD	HD 289	History Channel	HD 289	NASA TV ¹	346	Ten Nick	303	SonicTap Music Channels ² - 55	
Cartoon Network (West)	297	E! Entertainment Television	HD 292	HLN TV ¹	449	National Geographic Channel	HD 276	The Learning Channel (TLC)	HD 280		
Christian Television Network (CTN)	376	Enlace ²	448	Home & Garden Television (HGTV)	HD 236	Nick Jr.	301	TNT	HD 245		
The Church Channel (TCC)	371	ESPN	HD 206	Home Shopping Network (HSN)	240	Nickelodeon/Nick at Nite (East)	HD 299	Travel Channel	HD 277		
CNBC	HD 355	ESPN 2	HD 207	Hope Channel ²	368	Nickelodeon/Nick at Nite (West)	300	Trinity Broadcasting Network (TBN)	372		
CNBC World	357	ESPN 3D ¹	HD 106	Inspiration Network	364	NRG Network	378	truTV	HD 246		
			HD 106	Investigation Discovery	265	ONCE México ¹	447	Turner Classic Movies (TCM)	HD 256		

CHOICE™ PACKAGE

Over 150 channels, including local channels available in over 99% of U.S. households* (HD locals available in over 98%); ABC | CBS | FOX | NBC | PBS | CW & MyTV (available in select markets). Includes all channels in ENTERTAINMENT, plus the channels in BOLD.

REGULAR PRICE \$64.99/mo.

Regional Sports Fee may apply.

ABC Family	HD 311	Cooking Channel	HD 249	ESPN	HD 208	Investigation Discovery	265	NRG Network	378	truTV	HD 246
American Movie Classics (AMC)	HD 254	Country Music Television (CMT)	HD 317	EWTV	370	ION (East)	HD 305	ONCE México ¹	447	Turner Classic Movies (TCM)	HD 256
Animal Planet	HD 282	C-SPAN	350	Food Network	HD 231	ION (West)	306	Oprah Winfrey Network	279	TV Guide Channel	273
AUDIENCE Network™	HD 239/101	C-SPAN2	351	FOX News Channel	HD 340	Jewelry Television	70/313	Pursuit Channel	604	TV Land	304
A&S TV (HD only) ¹	HD 340	Current TV	358	Fuse	339	Jewish Life TV ¹	366	QVC	275/317	TV One	378
BabyFirst TV ¹	293	Daystar	369	Galavisión	HD 248	Lifetime	HD 252	ReelzChannel	238	TWC Deportes	HD 458
BBC America	HD 264	DIRECTV Customer Information	1	Gam Shopping Network	228	Lifetime Movie Network	253	RFD-TV	345	TWC SportsNet	HD 491
Big Ten Network	HD 610	DIRECTV Sports Mix	205/600	GOO TV ¹	365	Link TV	375	Science	HD 184	Univision East	HD 482
Black Entertainment Television (BET)	HD 329	Discovery Channel	HD 278	Gospel Music Channel	338	MSNBC	HD 356	SOAPnet	262	V-me ³	440
Bloomberg TV	353	Disney Channel (East)	HD 276	GSN, The Network for Games	233	MTV	HD 311	SPEED	HD 487	Velocity (HD only)	HD 281
Bravo	HD 237	Disney Channel (West)	HD 290	Hallmark Channel	HD 312	MTV2	333	Spike TV	HD 241	VH1	HD 335
Brü TV	374	Disney Jr.	291	Headline News (HLN)	HD 289	-30 ¹ (check listing)	HD 103	Slyly	HD 244	WE: Women's Entertainment	260
Cartoon Network (East)	HD 276	Disney XD	HD 289	History Channel	HD 289	NASA TV ¹	346	TBS	HD 247	The Weather Channel	HD 367
Cartoon Network (West)	297	E! Entertainment Television	HD 292	HLN TV ¹	449	National Geographic Channel	HD 276	TCT Network	377	The Word Network	373
Christian Television Network (CTN)	376	Enlace ²	448	Home & Garden Television (HGTV)	HD 236	NFL Network	HD 212	Ten Nick	303	World Harvest TV (WHT)	367
The Church Channel (TCC)	371	ESPN	HD 206	Home Shopping Network (HSN)	240	Nick Jr.	301	The Learning Channel (TLC)	HD 280	SonicTap Music Channels ² - 55	
CNBC	HD 355	ESPN 2	HD 207	Hope Channel ²	368	Nickelodeon/Nick at Nite (East)	HD 299	TNT	HD 245		
CNBC World	357	ESPN 3D ¹	HD 106	Independent Film Channel (IFC)	HD 559	Nickelodeon/Nick at Nite (West)	300	Travel Channel	HD 277		
CNN	HD 282	ESPNEWS	HD 207	Inspiration Network	364	Nicktoons Network	302	Trinity Broadcasting Network (TBN)	372		

XTRA PACKAGE

Over 205 channels, including local channels available in over 99% of U.S. households* (HD locals available in over 98%); ABC | CBS | FOX | NBC | PBS | CW & MyTV (available in select markets). Includes all channels in CHOICE™ plus the channels shown in BOLD.

REGULAR PRICE \$70.99/mo.

Regional Sports Fee may apply.

ABC Family	HD 311	C-SPAN	350	FOX Business Network	HD 359	Investigation Discovery	265	Nicktoons Network	302	truTV	HD 246
American Movie Classics (AMC)	HD 254	C-SPAN2	351	FOX Movie Channel	258	ION (East)	HD 305	NRG Network	378	Turner Classic Movies (TCM)	256
Animal Planet	HD 282	Current TV	358	FOX News Channel	HD 340	ION (West)	306	ONCE México ¹	447	The Weather Channel	HD 367
AUDIENCE Network™	HD 239/101	Daystar	369	FOX Soccer Channel	HD 619	Jewelry Television	70/313	Ovation	274	TV Land	304
A&S TV (HD only) ¹	HD 340	Destination America	HD 286	FUEL TV	HD 618	Jewish Life TV ¹	366	Oprah Winfrey Network	279	TV One	378
BabyFirst TV ¹	293	DIRECTV Customer Information	1	Fuse	339	Lifetime	HD 252	Pursuit Channel	251	TWC Interactive Horseracing	482
BBC America	HD 264	DIRECTV Sports Mix	205/600	Galavisión	HD 248	Lifetime Movie Network	253	ReelzChannel	238	TWC SportsNet	HD 458
Big Ten Network	HD 610	Discovery Channel	HD 278	Gam Shopping Network	228	Link TV	375	ReelzChannel	238	Univision East	HD 482
Biography Channel	HD 286	Discovery Fit & Health	261	GOO TV ¹	365	Military Channel	287	RFD-TV	345	USA Network	HD 242
Black Entertainment Television (BET)	HD 329	Discovery Channel (East)	HD 278	Golf Channel	HD 218	MLB Network	HD 213	Science	HD 284	V-me ³	440
Bloomberg TV	353	Disney Channel (West)	HD 290	Gospel Music Channel	338	MSNBC	HD 356	ShopNBC	316	Velocity (HD only)	HD 281
Bravo	HD 237	Disney Jr.	291	GSN, The Network for Games	233	MTV	HD 311	SOAPnet	262	VH1	HD 335
Brü TV	374	Disney XD	HD 289	Great American Country (GAC)	326	MTV2	333	SPEED	HD 487	VH1 Classic	337
Cartoon Network (East)	HD 276	DIY Network	HD 230	H2	HD 271	mun2 ¹	419	Spike TV	HD 241	WE: Women's Entertainment	260
Cartoon Network (West)	297	The Documentary Channel	267	Hallmark Channel	HD 312	-30 ¹ (check listing)	HD 103	Sportsman Channel	605	The West/Per Channel	HD 352
CBS Sports Network	HD 413	E! Entertainment Television	HD 292	Headline News (HLN)	HD 284	NASA TV ¹	346	Slyly	HD 244	WGN America	HD 307
Centric	350	Enlace ²	448	History Channel	HD 289	Nat Geo WILD	HD 283	TBS	HD 247	The Word Network	373
Christian Television Network (CTN)	376	ESPN	HD 206	HLN TV ¹	449	National Geographic Channel	HD 276	Tennis Channel	HD 217	World Harvest TV (WHT)	367
The Church Channel (TCC)	371	ESPN 2	HD 207	Home & Garden Television (HGTV)	HD 236	NBA TV	HD 212	TCT Network	377	SonicTap Music Channels ² - 77	
CNBC	HD 355	ESPN 3D ¹	HD 106	Home Shopping Network (HSN)	240	NBC Sports Network	HD 220	Ten Nick	303		
CNBC World	357	ESPNEWS	HD 207	Hope Channel ²	368	NFL Network	HD 212	The Learning Channel (TLC)	HD 280		
CNN	HD 282	ESPNU	HD 208	Hub	294	Nick Jr.	301	TNT	HD 245		
Comedy Central	HD 249	EWTV	370	Independent Film Channel (IFC)	HD 559	Nickelodeon/Nick at Nite (East)	HD 299	Travel Channel	HD 277		
Cooking Channel	HD 232	Food Network	HD 231	Inspiration Network	364	Nickelodeon/Nick at Nite (West)	300	Trinity Broadcasting Network (TBN)	372		

Add DIRECTV® HD EXTRA PACK for just \$4.99/mo. (HD equipment required) *In certain markets, a \$3/mo. Regional Sports Fee will be assessed with CHOICE Package or above. HD To access DIRECTV HD programming, HD equipment required. Number of HD channels varies by package selection.

DIRECTV Channel Lineups

ULTIMATE PACKAGE

Over 225 top channels, including local channels available in over 99% of U.S. households! **HD** locals available in over 98%. ABC | CBS | FOX | NBC | PBS | CW & MyTV (available in select markets). Includes all channels in XTRA, plus the channels shown in **BOLD**.

REGULAR PRICE **\$77.99** mo.
Regional Sports Fee may apply.

ABC	265	Country Music Television (CMT)	327	ESPN 3D	704	Independent Film Channel (IFC)	559	Nickelodeon/Nick at Nite (East)	299	Travel Channel	277
ABC Family	311	C-SPAN	359	ESPNNEWS	207	Inspiration Network	364	Nickelodeon/Nick at Nite (West)	300	TruTV	246
American Movie Classics (AMC)	254	C-SPAN2	351	ESPNU	208	Investigation Discovery	285	Nicktoons Network	382	Trinity Broadcasting Network (TBN)	372
Animal Planet	282	Current TV	358	EWTV	370	ION (East)	305	NPR Network	378	Turner Classic Movies (TCM)	256
AUDIENCE Network*	297/101	Dogstar	349	Food Network	231	ION (West)	306	ONCE Miramax	447	TV Guide Channel	273
AXS TV (HD only) ¹	340	Destination America	286	FOX Business Network	359	Jewelry Television	70/313	Ovation	274	TV Land	384
BabyFirst TV	293	DIRECTV Customer Information	286	FOX Movie Channel	258	Jewish Life TV	366	Oprah Winfrey Network	279	TV One	328
BBC America	264	DIRECTV Sports Mix	205/630	FOX News Channel	360	Lifetime	252	Oxygen	251	TWG Interactive Horseracing	602
Big Ten Network	610	Discovery Channel	278	FOX Soccer Channel	619	Lifetime Movie Network	263	Pursuit Channel	664	TWC Deportes	459
Biography Channel	266	Discovery Fit & Health	261	FUEL TV	618	Link TV	375	QVC	275/317	TWC SportsNet	691
Black Entertainment Television (BET)	329	Disney Channel (East)	291	Fuse	210	Logo	272	Real2Channel	238	Univision East	402
Bloomberg TV	352	Disney Channel (West)	291	FX	248	Military Channel	287	RFD-TV	345	USA Network	242
Boomerang	278	Disney Jr.	289	Galavision	404	MLB Network	213	Science	284	V-me!	440
Bravo	237	Disney XD	292	Get Shopping Network	228	The Movie Channel (East)	554	ShopNBC	316	Velocity (HD only) ¹	281
Bravo TV	374	DT Network	238	GOO TV ²	345	The Movie Channel (West)	555	SOAPnet	262	VH1	335
Cartoon Network (East)	296	The Documentary Channel	267	GO! Channel	218	MSNBC	356	SPEED	607	VH1 Classic	337
Cartoon Network (West)	297	E! Entertainment Television	236	Goopie Music Channel	338	MVZ	301	Spike TV	241	WE: Women's Entertainment	260
CBS Sports Network	613	Encore Action	541	Great American Country (GAC)	328	MINV	333	Sportsman Channel	405	The Weather Channel	362
Comix	330	Encore Drama	540	GSN, The Network for Games	233	mon2P	418	Sprout	295	WGN America	307
Comix (East)	357	Encore East	535	H2	271	3D (check listing)	103	Style	235	The World Network	373
Christian Television Network (CTN)	376	Encore Family	542	Hallmark Channel	312	NASA TV	346	Sundance	558	World Harvest TV (WHT)	367
The Church Channel (TCC)	301	Encore Love	537	Headline News (HLN)	204	Nat Geo WILD	283	Syfy	244	SonicTap Music Channels ³ - 80	
Clois	338	Encore Suspense	539	History Channel	249	Nat Geo Geographic Channel	276	TBS	247		
CNBC	265	Encore West	536	HLN TV	449	NBA TV	216	TET Network	377		
CNBC World	357	Encore Westerns	538	Home & Garden Television (HGTV)	229	NBC Sports Network	220	Teen Nick	303		
CNN	202	Enlace	448	Home Shopping Network (HSN)	240	NFL Network	212	Tennis Channel	217		
Comey Central	249	ESPN	286	Hope Channel ⁴	206	NHL Network	215	The Learning Channel (TLC)	280		
Cooking Channel	232	ESPN 2	289	Hub	294	Nick Jr.	301	TNT	245		

PREMIER™ PACKAGE

Over 285 top channels, including local channels available in over 99% of U.S. households! **HD** locals available in over 98%. ABC | CBS | FOX | NBC | PBS | CW & MyTV (available in select markets), with over 31 premium movie channels and over 35 specialty sports networks! Includes all channels in ULTIMATE, plus the channels shown in **BOLD**.

REGULAR PRICE **\$124.99** mo.
Regional Sports Fee may apply.

ABC	265	Comcast SportsNet Mid-Atlantic	642	FOX Business Network	359	Home Shopping Network (HSN)	240	NBA Network	378	Sundance	558
ABC Family	311	Comcast SportsNet New England	630	FOX Deportes ⁵	425/624	Hope Channel ⁴	206	ONCE Mexico ⁶	447	Syfy	244
Altitude Sports & Entertainment	481	Comedy Central	249	FOX Movie Channel	258	Hub	294	Ovation	274	TBS	247
American Movie Classics (AMC)	254	Cooking Channel	232	FOX News Channel	360	Independent Film Channel (IFC)	559	Outdoor Channel	606	TET Network	377
Animal Planet	282	Country Music Television (CMT)	327	FOX Soccer Channel	619	Inspiration Network	364	Oprah Winfrey Network	279	Teen Nick	303
AUDIENCE Network*	297/101	C-SPAN	359	FS Arizona	618	Investigation Discovery	285	Oxygen	251	Tennis Channel	217
AXS TV (HD only) ¹	340	C-SPAN2	351	FS Cincinnati	641	ION (East)	305	Prime Ticket	693	The Learning Channel (TLC)	280
BabyFirst TV	293	Current TV	358	FS Cincinnati	641	ION (West)	306	Pursuit Channel	664	TNT	245
BBC America	264	Dogstar	349	FS Florida	654	Jewelry Television	70/313	QVC	275/317	Travel Channel	277
beIN SPORT	620	Destination America	286	FS Midwest	671	Jewish Life TV	366	Real2Channel	238	Trinity Broadcasting Network (TBN)	372
Big Ten Network	610	DIRECTV Customer Information	286	FS North	668	Lifetime	252	RFD-TV	345	TruTV	246
Biography Channel	266	DIRECTV Sports Mix	205/630	FS Ohio	668	Lifetime Movie Network	253	ROOT SPORTS (Northwest)	657	Turner Classic Movies (TCM)	256
Black Entertainment Television (BET)	329	Discovery Channel	278	FS San Diego (check listing)	694	Link TV	375	ROOT SPORTS (Pittsburgh)	659	TV Guide Channel	273
Bloomberg TV	352	Discovery Fit & Health	261	FS South	645	Logo	272	ROOT SPORTS (Rocky Mountain)	663	TV Land	384
Boomerang	278	Discovery Channel (East)	290	FS Southwest	674	Mid-Atlantic Sports Network (MASN)	440	Science	284	TV One	328
Bravo	237	Discovery Channel (West)	291	FS West	692	Military Channel	287	ShopNBC	316	TWG Interactive Horseracing	602
Bravo TV	374	Disney Jr.	289	FUEL TV	618	MLB Network	213	SHOWTIME (East/West)	545/546	TWC Deportes	459
Cartoon Network (East)	296	Disney XD	292	Fuse	210	The Movie Channel (East)	554	SHOWTIME 2	547	TWC SportsNet	691
Cartoon Network (West)	297	DT Network	238	FX	248	The Movie Channel (West)	555	SHOWTIME Beyond (HD only) ¹	550	Univision East	402
CBS Sports Network	613	The Documentary Channel	267	Galavision	404	The Movie Channel XTRA (HD only) ¹	558	SHOWTIME Extreme	549	USA Network	242
Comix	330	E! Entertainment Television	236	Get Shopping Network	228	Nat Geo WILD	283	SHOWTIME Next (HD only) ¹	651	The World Network	373
Comix (East)	357	Encore Action	541	GOO TV ²	345	MSG Plus	435	SHOWTIME Showcase	548	V-me!	440
The Church Channel (TCC)	301	Encore Drama	540	GO! Channel	218	MSNBC	356	SHOWTIME Women (HD only) ¹	552	Velocity (HD only) ¹	281
Cinemax (East)	515	Encore Family	542	Great American Country (GAC)	328	MVZ	333	SOAPnet	262	VH1	335
Cinemax (West)	516	Encore Love	537	GSN, The Network for Games	233	mon2P	418	SPEED	607	VH1 Classic	337
Cinemax: @MAX (HD only) ¹	523	Encore Suspense	539	H2	271	3D (check listing)	103	Spike TV	241	WE: Women's Entertainment	260
Cinemax: 5StarMAX East (HD only) ¹	520	Encore West	536	Hallmark Channel	312	NASA TV	346	SportsNet New York	439	The Weather Channel	362
Cinemax: ActionMAX East (HD only) ¹	519	Encore Westerns	538	HBO (East/West)	501/504	Nat Geo WILD	283	SportsSouth	649	WGN America	307
Cinemax: MoreMAX (HD only) ¹	517	Enlace	448	HBO Comedy (HD only) ¹	506	National Geographic Channel	276	SportsTime Ohio	662	The World Network	373
Cinemax: ThrillerMAX (HD only) ¹	522	ESPN	286	HBO Family (East HD / West)	507/508	NBA TV	216	Sprout	295	World Harvest TV (WHT)	367
Cinemax: WMAX East (HD only) ¹	521	ESPN Classic	614	HBO Latino (HD only)	511	NBC Sports Network	220	STARZ (East/West)	527/528	YES Network ⁸	451
Clois	338	ESPN 2	289	HBO Signature	503	New England Sports Network (NESN)	428	STARZ Cinema (HD only) ¹	531	SonicTap Music Channels ³ - 84	
CNBC	265	ESPN 3D	106	HBO2 (East/West)	502/505	NFL Network	212	STARZ Comedy (HD only) ¹	526		
CNBC World	357	ESPNNEWS	207	HBO Zone (HD only) ¹	509	NHL Network	215	STARZ Edge	529		
CNN	202	ESPN!	206	Headline News (HLN)	204	Nick Jr.	301	STARZ In Black	530		
Comcast SportsNet Bay Area	656	EWTV	370	History Channel	249	Nickelodeon/Nick at Nite (East)	299	STARZ Kids & Family (HD only) ¹	525		
Comcast SportsNet California	658	FLIX	557	HLN TV	449	Nickelodeon/Nick at Nite (West)	300	Style	235		
Comcast SportsNet Chicago	665	Food Network	231	Home & Garden Television (HGTV)	229	Nicktoons Network	382	SUN Sports	653		

Add DIRECTV® HD EXTRA PACK for just \$4.99/mo. (HD equipment required) ¹In certain markets, a \$3/mo. Regional Sports Fee will be assessed with CHOICE Package or above. ²To access DIRECTV HD programming, HD equipment required. Number of HD channels varies by package selection.

All programming subject to change at any time. Lineup effective as of 12/20/12. Get updates at directv.com/channels. ¹Eligibility for local channels based on service address. Visit directv.com/locals and directv.com to see what is available in your area. To find out if HD locals are available in your area, visit directv.com/hdlocals. ²Requires HD equipment. ³Requires a DIRECTV Multi-Satellite System. ⁴DIRECTV 3D content requires HD equipment including a compatible 3D-HDTV and 3D glasses. For more information, visit directv.com/3D. ⁵YES Network available as a local regional sports network package in CT, NY and in parts of NJ and PA as determined by ZIP code. Portions of YES Network programming available in SPORTS PACK premium package in the remainder of DIRECTV service areas. ⁶Blackout restrictions and other conditions apply to all sports programming. Actual number of games varies by market due to blackout rules and other conditions. Programming, pricing, terms and conditions subject to change at any time. Pricing residential. Taxes not included.

DIRECTV even offers local channels in high-definition.*



No matter what package you choose to order, local channels are available in any of the packages. Just use the ZIP code/local channel finder, and we'll help you pinpoint the metropolitan area that broadcasts your local channels.

Local channels available in: Washington DC - Hagerstown MD ([Lookup another](#))

Network	Affiliate	Local Channel	IRD Channel	Broadcast Format
ABC	WJLA	7	963	Digital
ABC	WJLA	7		HD
CBS	WUSA	9		HD
CBS	WUSA	9	964	Digital
CW	WDCW	50		HD
CW	WDCW	50	960	Digital
ETV	WNVC	56	972	Digital
FOX	WTTG	5	962	Digital
FOX	WTTG	5		HD
IND	NEWS8	8		Digital
ION	ION	66		HD
ION	ION	66	305	Digital
MNT	WDCA	20	966	Digital
MNT	WDCA	20		HD
NBC	WRC	4	961	Digital
NBC	WRC	4		HD
PBS	WETA	26	967	Digital
PBS	WETA	26		HD
PBS	WHUT	32		HD
PBS	WVPY	42	970	Digital
PBS	WHUT	32	968	Digital
PBS	MPT	22	973	Digital
UMA	WMDO	47	969	Digital
UNI	WFDC	14	965	Digital
UNI	WFDC	14		HD

THERE'S SOMETHING FOR EVERYONE

America's Top 120

America's Top 200

America's Top 250

Smart Pack

AAE	118
ABC FM	120
ALIVE	219
ANGEL	292
ANGL2	255
AXS	131
BTY	9502
BUY1	221
TOON	176
TOONW	177
CCTV	384
CCNEWS	265
CHRC	238
CHT	208
CNBC	200
CNN	107
CMDY	211
CSPN2	283
DYSTR	182
DISC	172
DISE	173
DOC	197
EI	114
ESPN	140
ESPN2	144
ESNEWS	142
ESNBU	141
FOOD	110
FOONWS	205
FX	136
GEMS	229
HGTV	112
HIST	120
HNN	202
HRTV	404
HSN	94
HSN2	225
ICTV	230
INSP	259
ION	216
IONW	217
JTV	227
LIFE	108
MALL	220
MTV	160
MTV2	181
NICK	170
NICKW	171
PRAYR	256
QVC	137
REELZ	299
SALE	225
SHOP	224
SHNBC	228
SBN	257
SPIKE	168
SYFY	122
TBS	139
TLC	183
TNT	138
TRV	198
TVGAM	408
TVGN	117
TVLND	106
USA	105
VH1	182
TWC	214
SinusXM Music Channels	
Hopper	99
All other receivers	9002-9099
DishCD Music Channels	
Hopper	95
All other receivers	950-981

APL	184
BSCA	125
BET	124
BIG10	436
BRAVO	129
CBSSN	158
CURNT	215
DISC	174
FOX8	205
G4	191
GLSN	273
GOLF	401
GSN	115
HLMRK	185
HUB	179
ID	192
LMN	109
MLBN	182
MSNBC	209
NTGEO	186
NBA TV	155
NFL	194
NHLN	157
NOR	188
NUVO	187
OWN	201
OWN: Oprah Winfrey Network	189
OXYGN	227
RFD-TV	231
SC2	193
SOAP	253
SPEED	180
STYLE	115
TWCK	181
FTRAE	271
FTRAW	272
TRUTV	204
TRU2	132
UNVSN	270
UNVSN: Univision (W)	828
UDEF	559
Univision Deportes Network	
General Channels*	
BABYF	9400
BLOCK	102
BYUTV	9403
CTN	267
ARTS	9406
C-SPAN	210
DISH 101	101
EARTH	287
HOME	100
ENLC	9411
EWING	261
PREVW	103
Local Networks	2-70
CBS	
NBC	
FOX	
Regional Sports Networks*	
Hopper	412
All other receivers	409-437

BIO	119
BTY	203
BOOM	175
CHER	199
CLOC	188
COOK	113
AMERJ	194
DY	183
ENCOR	340
ENCORW	341
EACTN	343
EDRAM	345
ENFAM	347
ELONE	345
ESUSP	344
EWSTN	342
EPXDR	292
FOXMO	133
F3C	406
FUEL	398
GMC	198
GAC	195
H2	121
HMC	187
MIL	195
MPLX	327
MUN2	338
NATG	190
NBCSP	159
NICKN	178
ODCH	318
RURAL	232
SPMAN	395
TENN	400
TMC-W	329
VERA	218
VH1CL	183
DISH Music Channels	
Hopper	98
All other receivers	923-945
FSTV	9415
KBS	9394
KTV	264
LINK	9410
NASA	212
ONPPV	500
PNTGN	9405
TBN	280
IMPCT	9397
3ABN	9393
VME	9414
Pay-Per-View	
MOVIE	5
MOVIE	500-558
SPORT	454-472

ALIVE	219
ANGEL	292
ANGL2	255
APL	184
BIO	119
BTY	203
BOOM	175
BUY1	221
CBSSN	158
CCTV	384
CCNEWS	265
COOK	113
CSPN2	211
DYSTR	111
DOC	192
FOOD	110
ESNEWS	205
GEMS	229
GAC	185
HLMRK	187
HMC	187
HLN	202
HSN	94
HSN2	225
HUB	179
JTV	230
JEWEL	227
MALL	220
NICK	170
NICKW	171
NICKN	178
ODCH	395
QVC	187
RFD-TV	231
SALE	225
SC2	193
SHOP	224
SHNBC	228
TVLND	106
TWC	214
America Live	
Angel One	
Angel Two	
Animal Planet	
Bio	
Bloomberg Television	
Boomerang	
Boomerang 5AM	
Cartoon Network	
Cartoon Network (E)	
CCTV-News	
CCTV-News	
Cooking Channel	
CSPN2	
C-SPAN2	
C-SPAN2	
Discovery Channel	
Discovery Channel (E)	
Discovery Channel (W)	
Documentary Channel	
EI Entertainment Television	
ESPN	
ESPN2	
ESPN2	
ESNEWS	
ESNBU	
Food Network	
FOX News Channel	
FX	
FX	
Gems & Jewelry TV	
HGTV	
History	
HLN	
HomeRun TV	
HSN	
HSN2	
In Country Television	
Insipision Network	
ION (E)	
ION (W)	
Jewelry Television	
Lifetime	
MTV	
MTV2	
Nick/Nick at Nite (E)	
Nick/Nick at Nite (W)	
Prayer	
QVC	
ReelChannel	
Sale	
Shop	
ShopNBC	
Social Life Broadcasting Network	
Spike TV	
Syfy	
TBS	
TLC	
TNT	
Travel Channel	
TV Game Network	
TV Guide Network	
TV Land	
USA	
USA	
Weather Channel	
SinusXM Music Channels	
Hopper	
All other receivers	
DishCD Music Channels	
Hopper	
All other receivers	



For the most up-to-date Channel Lineup Card, please visit mydish.com/channelcard.

H2O - Channels are broadcast in SD and HD unless noted as **HD ONLY**. To view channels broadcast in HD, you need an HD TV, a Dish HD receiver, and a Dish HD set-top box.

BOLD - Channels in bold are some of our most popular channels.

5AM - Start time (not available, local time as required, available on select HD channels).

1. Channel availability based on one or more of the following: geographic location, time zone, programming package, dish service.

*Available with Multi-Sport Pack or a minimum of America's Top 120 Plus package.



CHANNELS AND PACKAGES

Premium Movie Packages

HBO			
HBO-E	HBO (E) SAP	HD	300
HBO2E	HBO2 (E) SAP	HD	301
HBO5G	HBO Signature SAP	HD	302
HBO-W	HBO (W) SAP	HD	303
HBO2W	HBO2 (W) SAP		304
HBOFM	HBO Family SAP	HD	305
HBOCY	HBO Comedy SAP	HD	307
HBOZ	HBO Zone	HD ONLY	308
HBO-L	HBO Latino	HD	309

CINEMAX

MAX-E	Cinemax (E) SAP	HD	310
MAX-W	Cinemax (W) SAP	HD	311
MOMAX	Momax SAP		312
ACMAX	ActionMAX SAP	HD	313
5-MAX	5StarMAX SAP	HD	314

SHOWTIME

SHO-E	Showtime (E) SAP	HD	318
SHO-W	Showtime (W) SAP	HD	319
SHO2	Showtime 2 SAP	HD	320
SHOCS	Showtime Showcases SAP	HD	321
SHOEX	Showtime Extreme SAP		322
SHOYN	Showtime Beyond SAP		323
TMC-E	The Movie Channel (E) SAP	HD	327
TMCXE	The Movie Channel Extra (E) SAP	HD	328
FLIX	FLIX		333

STARZ

ENCOR	Encore (E) SAP	HD	340
STARZ	Starz (E) SAP	HD	350
STRZW	Starz (W) SAP	HD	351
EDGE	Starz Edge SAP	HD	352
SCINE	Starz Cinema SAP		353
STZC	Starz Comedy	HD	354
SBLOCK	Starz InBlack SAP		355
SK2FM	Starz Kids & Family SAP	HD	356

Mini-Packs

EPiX			
EPiX1	EPiX 1 SAP	HD	380
EPiX2	EPiX 2 SAP	HD	381
EPiX3	EPiX 3 SAP	HD ONLY	382
EPiXDR	EPiX DRIVE-IN SAP		392

ENCORE Movie Pak

ENCORW	Encore (W) SAP		341
EACFN	Encore Action		343
EDRAM	Encore Drama		345
ENFAM	Encore Family		347
ELOVE	Encore Love		346
ESUSP	Encore Suspense		344
ESWSTN	Encore Westerns		342
MPLEX	MoviePlex		377

Mini-Packs

Blockbuster @Home
100,000 movies, shows and games by mail, thousands of titles streamed to your TV with an HD DVR connected to broadband Internet, 25,000 titles available on dishonline.com.

CTRC	Cantrix	HD ONLY	371
Ci	Crime & Investigation		393
ESUSP	Encore Suspense		344
EPiX1	EPiX SAP	HD	380
EPiX2	EPiX2 SAP	HD	381
EPiX3	EPiX3 SAP	HD ONLY	382
HMC	Hallmark Movie Channel	HD	137
HDNMV	HDNet Movies	HD ONLY	383
INDIE	IndiePlex	HD ONLY	373
ESGGO	ESGGO	HD ONLY	373
MAVTV	MAVTV American Real	HD ONLY	351
MGM	MGM	HD ONLY	385
MPLEX	MoviePlex		377
PLDIA	Placidia	HD ONLY	365
PIXL	PixL	HD	393
REIRO	ReiroPlex	HD ONLY	379
SMC	Sony Movie Channel		386
SCINE	Starz Cinema		363
UNIHD	Universal HD	HD ONLY	355
VELOP	Velocity	HD ONLY	384
WFN	World Fishing Network		394

Heartland

BABY	Baby TV SAP		324
GMC	gmc		188
GSN	GSN	HD	115
HLMRK	Hallmark Channel	HD	185
HMC	Hallmark Movie Channel	HD	137
HUB	Hub	HD	179
OWN	OWN: Oprah Winfrey Network	HD	139
PXL	PixL SAP	HD	388
RFDTV	RFD-TV	HD	231
RURAL	Rural TV		232

Outdoor Sports

MAVTV	MAVTV American Real HD	HD ONLY	351
OTDCH	Outdoor Channel		396
SPMAN	Sportsman Channel	HD	395
WFN	World Fishing Network		394

Multi-Sport

ESPCL	ESPN Classic		143
FSC	Fox Soccer Channel	HD	406
FUEL	FUEL TV		398
MLBN	MLB Network	HD	152
MLSZ	MLB Network Strike Zone		153
NFL	NFL Network	HD	154
NFLRZ	NFL RedZone	HD	155
NBATV	NBA TV	HD	156
NHLN	NHL Network	HD	157
USN	Universal Sports		402

Plus over 26 Regional Sports Networks

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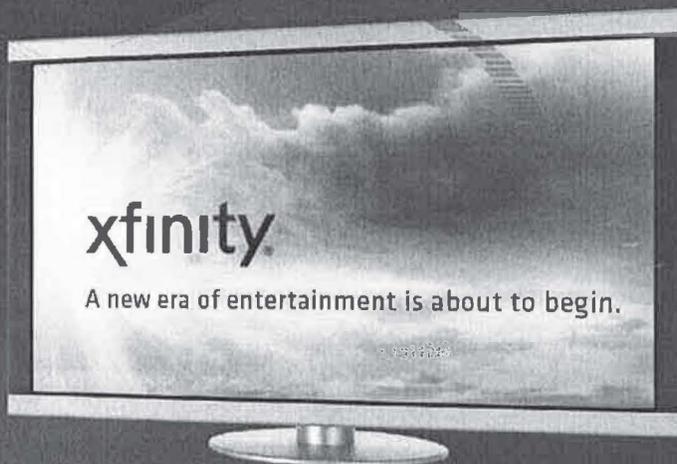
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EXHIBIT 2

THE NEW XFINITY CHANNEL LINEUP

We've organized all your channels by service level. So you can find what you want, when you want it.

The New XFINITY Channel Lineup.
It's the faster way to find what you're looking for.



For more info, visit www.xfinity.com

xfinity

Culpeper - Effective November 1, 2013

LIMITED BASIC

SD	HD	
2		C-SPAN
104		C-SPAN2
287		Daystar
291		EWTN
10		Gov1 Access
17	810	HSN
295		Inspiration Network
16/184		Jewelry TV
190		Leased Access
279		MHz Arirang
276		MHz CCTV Documentary
273		MHz CCTV News
280		MHz Ethiopian TV
277		MHz France 24
272		MHz NHK World TV
274		MHz RT
278		MHz RT Espanol
271		MHz Worldview
8	808	NewsChannel 8
185		The Pentagon Channel
6	806	OVC
89/283		ShopNBC
290		TBN

13		WDCA-20 (MY) Washington DC
3		WDCW-50 (CW) Washington DC
99		WETA-26 (PBS) Washington DC
14		WFDC-14 (Univision) Washington DC
265		WHTJ Create
266		WHTJ WorldView
15	800	WHTJ-41 (PBS) Charlottesville
205		WJLA Live Well Network
204		WJLA MeTV
7	807	WJLA-7 (ABC) Washington DC
275		WNVC Bon-China
294		The Word Network
12		WPXW-66 (ION) Washington DC
208		WRC Cozi TV
4	804	WRC-4 (NBC) Washington DC
5	805	WTTG-5 (FOX) Washington DC
195		WTVR-6 (CBS) Richmond
207		WUSA Bounce TV
203		WUSA Weather Radar
9	809	WUSA-9 (CBS) Washington DC
194		WWIR-29 (NBC) Charlottesville
268		WWPT Create
269		WWPT V-me

11	811	WPPT-51 (PBS) Staunton
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DIGITAL STARTER

SD	HD	
38	831	A&E
46	881	ABC Family
39	889	AMC
61	868	Animal Planet
114		BBC America
70	866	BET
115	874	bio
103		Bloomberg TV
37	832	Bravo
105		C-SPAN3
56	878	Cartoon Network
297		The Church Channel
41	819	CNBC
43	817	CNN
191		The Comcast Network MA
25	846	Comcast SportsNet Mid-Atlantic
36	828	Comedy Central
48	869	Discovery Channel
47	880	Disney Channel
62	833	E!

26	850	ESPN
27	851	ESPN2
50	839	Food Network
44	820	Fox News
729	857	Fox Sports 1
28	824	FX
725		FX
162	867	G4
716	849	Golf Channel
179		GSN
116	876	H2
53	830	Hallmark
157	894	Hallmark Movie Channel
42	816	Headline News
51	838	HGTV
57	875	History Channel
	810	HSN
111	899	Investigation Discovery
288		JCTV
40	835	Lifetime
119	895	Lifetime Movie Network

Includes Limited Basic and Limited Basic with Digital Equipment, a standard definition digital converter & remote for the primary outlet, and access to pay-per-view programming. Not all channels available to additional outlets with a Digital Adapter (where available).

DIGITAL STARTER

SD	HD	
29	845	MASN
30	844	MASN2
149		MoviePlex
59	818	MSNBC
63	884	MTV
719	848	NBC Sports
45	879	Nickelodeon
182		OWN
	882	Palladia
128		PBS Kids Sprout
	806	QVC
282		Smile of a Child
31	827	Spike
118	834	style.
33	829	Syfy
599		TBN Enlace
24	826	TBS
58	837	TLC
34	825	TNT
54	840	Travel Channel
52	841	truTV
32		TV Land
100		TVGN
	898	Universal
189	887	UP
35	823	USA
	870	Velocity
60	886	VH1
49	815	The Weather Channel

Includes Limited Basic and Limited Basic with Digital Equipment, a standard definition digital converter & remote for the primary outlet, and access to pay-per-view programming. Not all channels available to additional outlets with a Digital Adapter (where available).

DIGITAL ECONOMY

SD	HD	
38	831	A&E
39	889	AMC
61	868	Animal Planet
70	866	BET
56	878	Cartoon Network
43	817	CNN
36	828	Comedy Central
48	869	Discovery Channel
47	880	Disney Channel
62	833	E!
50	839	Food Network
44	820	Fox News
116	876	H2
53	830	Hallmark
57	875	History Channel
	810	HSN
40	835	Lifetime
	806	QVC
52	841	truTV
32		TV Land

100		TVGN
35	823	USA
49	815	The Weather Channel

Includes Limited Basic with Digital Equipment, a standard definition digital converter & remote for the primary outlet, and access to On Demand and pay-per-view programming. Not all channels available to additional outlets with a Digital Adapter.

FAMILY TIER

SD	HD	
47		Disney Channel
135		DisneyXD
121		DIY
50		Food Network
42		Headline News
51		HGTV
130		The Hub
109		National Geographic Channel
45		Nickelodeon
128		PBS Kids Sprout
110		Science Channel
133		Teen Nick
49		The Weather Channel

Includes Limited Basic with Digital Equipment, a standard definition digital converter & remote for the primary outlet, and access to pay-per-view programming. HD channels not available. Not all channels available on additional outlets with a Digital Adapter (where available).

DIGITAL PREFERRED

SD	HD	
107		Al Jazeera America
732	854	CBS Sports
174		Centric
146	883	CMT
145		CMT Pure Country
122		Cooking Channel
113	873	Destination America
181		Discovery Fit & Health
125		Disney Jr.
135	877	DisneyXD
121		DIY
150	891	Encore
152		Encore Action
134		Encore Family
156		Encore Love
154		Encore Suspense
160		Encore Westerns
723	852	ESPNews
730	853	ESPNU
170		Flix
172		Fox Movie Channel
737		Fox Sports 2
148	885	fuse
147		GAC
130		The Hub
164	893	IFC
167		IndiePlex
163		Logo

112		Military Channel
738	859	MLB Network
139		MTV Hits
142		MTV Jams
140		MTV2
178/631		mun2
109	871	National Geographic Channel
749	863	NBA TV
733	860	NFL Network
739	858	NHL Network
131		Nick Jr.
132		Nick2
129		Nicktoons
728	864	Outdoor Channel
123		Oxygen
292		pivot
168		RetroPlex
175		RL TV
110	872	Science Channel
165		Sundance
169	890	TCM
133		Teen Nick
735	862	The Tennis Channel
141/630		Tr3s
173	865	TV One
718		TVG
143		VH1 Classic
144		VH1 Soul
117	836	We TV

Includes Limited Basic with Digital Equipment, Expanded Basic and a standard definition digital converter & remote for the primary outlet, access to pay-per-view programming. Not all channels available on additional outlets with a Digital Adapter (where available).

SPORTS & ENTERTAINMENT PACKAGE

SD	HD	
726		belN Sport
715		Big Ten Network
732	854	CBS Sports
159		Crime & Investigation
723	852	ESPNews
730	853	ESPNU
720		Fox College Sports Atlantic
721		Fox College Sports Central
722		Fox College Sports Pacific
717		HRTV
176		Military History Channel
738	859	MLB Network
749	863	NBA TV
733	860	NFL Network
739	858	NHL Network
728	864	Outdoor Channel
183		RFD TV
736		Sportsman Channel
718		TVG

Available as an a-la-carte service with subscription to Digital Starter or higher level of service. Not all channels available on additional outlets with a Digital Adapter (where available).

MUSIC CHOICE

SD	HD	
423		70's
422		80's
421		90's
418		Adult
416		Alternative
437		Blues
412		Classic
417		Classic
431		Classic Country
440		Classical Masterpieces
432		Contemporary Christian
404		Dance / Electronica
439		Easy Listening
410		Gospel
406		Hip-Hop
402		Hip-Hop and R&B
401		Hit List
436		Jazz
427		Kidz
441		Lite Classical
415		Metal
445		Mexicana
442		Musica Urbana
425		Party
420		Pop
443		Pop Latino
408		R&B Classics
409		R&B Soul
405		Rap
411		Reggae
413		Retro
414		Rock
446		Romances
438		Singers & Swing
435		Smooth Jazz
419		Soft
424		Solid
433		Sounds of the Season
434		Soundscapes
426		Stage
407		Throwback
429		Today's
428		Toddler
444		Tropicales
430		True Country
403		University

MULTILATINO

SD	HD	
647		Cine Latino
645		Cine Mexicano

Included in all MultiLatino Digital TV Packages, or available as an a-la-carte service with subscription to Limited Basic with Digital Equipment or higher level of service. Channels not available on additional outlets with a Digital Adapter (where available).

MULTILATINO

SD	HD	
570		CNN en Español
575		Discovery en Español
590		DisneyXD Español
585		ESPN Deportes
584		Fox Deportes
651		Gran Cine
577		History en Español
178/631		mun2
571		SUR
599		TBN Enlace
141/630		Tr3s
649		Viendo Movies

Included in all Multilatin Digital TV Packages, or available as an a-la-carte service with subscription to Limited Basic with Digital Equipment or higher level of service. Channels not available on additional outlets with a Digital Adapter (where available).

325 | ThrillerMax

Included in select Digital TV Packages, or available as an a-la-carte service with subscription to Limited Basic with Digital Equipment or higher level of service. Channels not available on additional outlets with a Digital Adapter (where available).

PAY-PER-VIEW

SD	HD	
501	785	iN Demand 1
502		iN Demand 2
543		Juicy
549		Penthouse TV
544		Playboy
548		Real
547		TEN
542		Xtsy

Requires a standard definition digital converter and Limited Basic with Digital Equipment. Sports subscriptions are subject to blackouts according to league broadcast rules. Sports subscriptions cannot be canceled, refunded, or credited (in part or in whole) after the season starts. Sports subscriptions conclude at the end of sports regular season and subscriber must call to renew package annually (where available).

PREMIUM

SD	HD	
329		5StarMax
324		ActionMax
326		ActionMax (W)
320	319	Cinemax
322		Cinemax (W)
301	300	HBO
306		HBO (W)
302		HBO 2
307		HBO 2 (W)
305		HBO Comedy
304		HBO Family
309		HBO Family (W)
311		HBO Latino
312		HBO Latino (W)
303		HBO Signature
308		HBO Signature (W)
310		HBO Zone
328		MAX Latino
321		MoreMax
350		The Movie Channel
352		The Movie Channel Xtra
327		MovieMAX
330		OuterMax
544		Playboy
340	339	Showtime
346		Showtime Beyond
347		Showtime Extreme
342		Showtime Showcase
341		Showtime Too
370	369	Starz
376		Starz (W)
374		Starz Cinema
375		Starz Comedy
371		Starz Edge
372		Starz InBlack
373		Starz Kids & Family

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Channel Lineup Effective 11/1/2013

Restrictions may apply. Not all programming available in all areas. A subscription to Limited Basic is required to receive any other video service level. Digital equipment or CableCard is required to receive Digital TV Packages. HDTV Broadcast signals are included with subscription to Limited Basic. To receive HDTV signals provided by Comcast an HDTV capable television set (not provided by Comcast), CableCard and/or an HDTV digital converter are required. In addition, to receive Digital Starter, Digital Preferred, Sports & Entertainment Package or Premium (i.e. HBO, Showtime) HDTV signals, the HD Technology Fee and a subscription to the corresponding service tier is required to view HD channels above Limited Basic. Digital Adapter (where available) does not provide access to premium services, pay-per-view, On Demand, the interactive electronic programming guide or other two-way interactive services. Channel lineup subject to change.

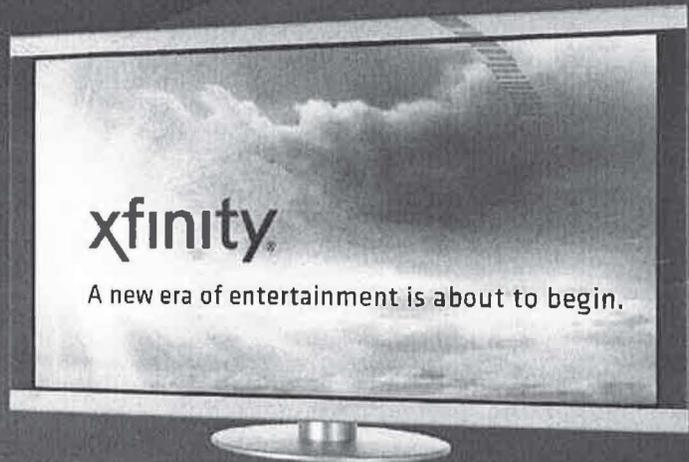
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THE NEW XFINITY CHANNEL LINEUP

We've organized all your channels by service level. So you can find what you want, when you want it.

The New XFINITY Channel Lineup.
It's the faster way to find what you're looking for.



For more info, visit www.xfinity.com



Culpeper County - Effective November 1, 2013

LIMITED BASIC

SD	HD	Channel Name
2		C-SPAN
104		C-SPAN2
287		Daystar
291		EWTN
10		Gov't Access
17	810	HSN
295		Inspiration Network
16/184		Jewelry TV
190		Leased Access
279		MHz Arirang
276		MHz CCTV Documentary
273		MHz CCTV News
280		MHz Ethiopian TV
277		MHz France 24
272		MHz NHK World TV
274		MHz RT
278		MHz RT Espanol
271		MHz Worldview
8	808	NewsChannel 8
185		The Pentagon Channel
6	806	QVC
89/283		ShopNBC
290		TBN

13		WDCA-20 (MY) Washington DC
3		WDCW-50 (CW) Washington DC
99		WETA-26 (PBS) Washington DC
14		WFDC-14 (Univision) Washington DC
265		WHTJ Create
266		WHTJ WorldView
15	800	WHTJ-41 (PBS) Charlottesville
205		WJLA Live Well Network
204		WJLA MeTV
7	807	WJLA-7 (ABC) Washington DC
275		WNVC Bon-China
294		The Word Network
12		WPXW-66 (ION) Washington DC
208		WRC Cozi TV
4	804	WRC-4 (NBC) Washington DC
5	805	WTTG-5 (FOX) Washington DC
195		WTVR-6 (CBS) Richmond
207		WUSA Bounce TV
203		WUSA Weather Radar
9	809	WUSA-9 (CBS) Washington DC
194		WWIR-29 (NBC) Charlottesville
268		WWPT Create
269		WWPT V-me

11	811	WPPT-51 (PBS) Staunton
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DIGITAL STARTER

SD	HD	Channel Name
38	831	A&E
46	881	ABC Family
39	889	AMC
61	868	Animal Planet
114		BBC America
70	866	BET
115	874	bio
103		Bloomberg TV
37	832	Bravo
105		C-SPAN3
56	878	Cartoon Network
297		The Church Channel
41	819	CNBC
43	817	CNN
191		The Comcast Network MA
25	846	Comcast SportsNet Mid-Atlantic
36	828	Comedy Central
48	869	Discovery Channel
47	880	Disney Channel
62	833	E!

26	850	ESPN
27	851	ESPN2
50	839	Food Network
44	820	Fox News
729	857	Fox Sports 1
28	824	FX
725		FXX
162	867	G4
716	849	Golf Channel
179		GSN
116	876	H2
53	830	Hallmark
157	894	Hallmark Movie Channel
42	816	Headline News
51	838	HGTV
57	875	History Channel
	810	HSN
111	899	Investigation Discovery
288		JCTV
40	835	Lifetime
119	895	Lifetime Movie Network

Includes Limited Basic and Limited Basic with Digital Equipment, a standard definition digital converter & remote for the primary outlet, and access to pay-per-view & On Demand programming. Not all channels available to additional outlets with a Digital Adapter.

Culpeper County – Effective November 1, 2013

DIGITAL STARTER

SD	HD	
29	845	MASN
30	844	MASN2
149		MoviePlex
59	818	MSNBC
63	884	MTV
719	848	NBC Sports
45	879	Nickelodeon
182		OWN
	882	Palladia
128		PBS Kids Sprout
	806	QVC
282		Smile of a Child
31	827	Spike
118	834	style.
33	829	Syfy
599		TBN Ertace
24	826	TBS
58	837	TLC
34	825	TNT
54	840	Travel Channel
52	841	truTV
32		TV Land
100		TVGN
	898	Universal
189	887	UP
35	823	USA
	870	Velocity
60	886	VH1
49	815	The Weather Channel

Includes Limited Basic and Limited Basic with Digital Equipment, a standard definition digital converter & remote for the primary outlet, and access to pay-per-view & On Demand programming. Not all channels available to additional outlets with a Digital Adapter.

DIGITAL ECONOMY

SD	HD	
38	831	A&E
39	889	AMC
61	868	Animal Planet
70	866	BET
56	878	Cartoon Network
43	817	CNN
36	828	Comedy Central
48	869	Discovery Channel
47	880	Discovery Channel
62	833	E!
50	839	Food Network
44	820	Fox News
116	876	H2
53	830	Hallmark
57	875	History Channel
	810	HSN
40	835	Lifetime
	806	QVC
52	841	truTV
32		TV Land

100		TVGN
35	823	USA
49	815	The Weather Channel

Includes Limited Basic with Digital Equipment, a standard definition digital converter & remote for the primary outlet, and access to pay-per-view programming. On Demand not available. Not all channels available to additional outlets with a Digital Adapter.

FAMILY TIER

SD	HD	
47		Disney Channel
135		DisneyXD
121		DIY
50		Food Network
42		Headline News
51		HGTV
130		The Hub
109		National Geographic Channel
45		Nickelodeon
128		PBS Kids Sprout
110		Science Channel
133		Teen Nick
49		The Weather Channel

Includes Limited Basic with Digital Equipment, a standard definition digital converter & remote for the primary outlet, and access to pay-per-view programming. HD channels not available. Not all channels available on additional outlets with a Digital Adapter (where available).

DIGITAL PREFERRED

SD	HD	
107		Al Jazeera America
732	854	CBS Sports
174		Centric
146	883	CMT
145		CMT Pure Country
122		Cooking Channel
113	873	Destination America
181		Discovery Fit & Health
125		Disney Jr.
135	877	DisneyXD
121		DIY
150	891	Encore
152		Encore Action
134		Encore Family
156		Encore Love
154		Encore Suspense
160		Encore Westerns
723	852	ESPNews
730	853	ESPNU
170		Flix
172		Fox Movie Channel
737		Fox Sports 2
148	885	fuse
147		GAC
130		The Hub
164	893	IFC
167		IndiePlex

163		Logo
112		Military Channel
738	859	MLB Network
139		MTV Hits
142		MTV Jams
140		MTV2
178/631		mun2
109		National Geographic Channel
749	863	NBA TV
733	860	NFL Network
739	858	NHL Network
131		Nick Jr.
132		Nick2
129		Nicktoons
728	864	Outdoor Channel
123		Oxygen
292		pivot
168		RetroPlex
175		RL TV
110	872	Science Channel
165		Sundance
169	890	TCM
133		Teen Nick
735	862	The Tennis Channel
141/630		Tr3s
173	865	TV One
718		TVG
143		VH1 Classic
144		VH1 Soul
117	836	We TV

Includes Limited Basic with Digital Equipment, Expanded Basic and a standard definition digital converter & remote for the primary outlet, access to pay-per-view and On Demand programming. Not all channels available on additional outlets with a Digital Adapter.

SPORTS & ENTERTAINMENT PACKAGE

SD	HD	
726		beIN Sport
715		Big Ten Network
732	854	CBS Sports
159		Crime & Investigation
723	852	ESPNews
730	853	ESPNU
720		Fox College Sports Atlantic
721		Fox College Sports Central
722		Fox College Sports Pacific
717		HRTV
176		Military History Channel
738	859	MLB Network
749	863	NBA TV
733	860	NFL Network
739	858	NHL Network
728	864	Outdoor Channel
183		RFD TV
736		Sportsman Channel

718 | TVG

Available as an a-la-carte service with subscription to Digital Starter or higher level of service. Not all channels available on additional outlets with a Digital Adapter.

MUSIC CHOICE

SD	HD	
423		70's
422		80's
421		90's
418		Adult
416		Alternative
437		Blues
412		Classic
417		Classic
431		Classic Country
440		Classical Masterpieces
432		Contemporary Christian
404		Dance / Electronica
439		Easy Listening
410		Gospel
406		Hip-Hop
402		Hip-Hop and R&B
401		Hit List
436		Jazz
427		Kidz
441		Lite Classical
415		Metal
445		Mexicana
442		Musica Urbana
425		Party
420		Pop
443		Pop Latino
408		R&B Classics
409		R&B Soul
405		Rap
411		Reggae
413		Retro
414		Rock
446		Romances
438		Singers & Swing
435		Smooth Jazz
419		Soft
424		Solid
433		Sounds of the Season
434		Soundscapes
426		Stage
407		Throwback
429		Today's
428		Toddler
444		Tropicales
430		True Country
403		University

Culpeper County – Effective November 1, 2013

MULTILATINO

SD	HD	
647		Cine Latino
645		Cine Mexicano
570		CNN en Español
575		Discovery en Español
590		DisneyXD Español
585		ESPN Deportes
584		Fox Deportes
651		Gran Cine
577		History en Español
178/631		mun2
571		SUR
599		TBN Enlace
141/630		Tr3s
649		Viendo Movies

Included in all Multilatin Digital TV Packages, or available as an a-la-carte service with subscription to Limited Basic with Digital Equipment or higher level of service. Channels not available on additional outlets with a Digital Adapter.

325 | ThrillerMax

Included in select Digital TV Packages, or available as an a-la-carte service with subscription to Limited Basic with Digital Equipment or higher level of service. Channels not available on additional outlets with a Digital Adapter.

PAY-PER-VIEW

SD	HD	
501	785	iN Demand 1
502		iN Demand 2
543		Juicy
549		Penthouse TV
544		Playboy
548		Real
547		TEN
542		Xtsy

Requires a standard definition digital converter and Limited Basic with Digital Equipment. Sports subscriptions are subject to blackouts according to league broadcast rules. Sports subscriptions cannot be canceled, refunded, or credited (in part or in whole) after the season starts. Sports subscriptions conclude at the end of sports regular season and subscriber must call to renew package annually (where available).

PREMIUM

SD	HD	
329		5StarMax
324		ActionMax
326		ActionMax (W)
320	319	Cinemax
322		Cinemax (W)
301	300	HBO
306		HBO (W)
302		HBO 2
307		HBO 2 (W)
305		HBO Comedy
304		HBO Family
309		HBO Family (W)
311		HBO Latino
312		HBO Latino (W)
303		HBO Signature
308		HBO Signature (W)
310		HBO Zone
328		MAX Latino
321		MoreMax
350		The Movie Channel
352		The Movie Channel Xtra
327		MovieMAX
330		OuterMax
544		Playboy
340	339	Showtime
346		Showtime Beyond
347		Showtime Extreme
342		Showtime Showcase
341		Showtime Too
370	369	Starz
376		Starz (W)
374		Starz Cinema
375		Starz Comedy
371		Starz Edge
372		Starz InBlack
373		Starz Kids & Family

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Channel Lineup Effective 11/1/2013

Restrictions may apply. Not all programming available in all areas. A subscription to Limited Basic is required to receive any other video service level. Digital equipment or CableCard is required to receive Digital TV Packages. HDTV Broadcast signals are included with subscription to Limited Basic. To receive HDTV signals provided by Comcast an HDTV capable television set (not provided by Comcast), CableCard and/or an HDTV digital converter are required. In addition, to receive Digital Starter, Digital Preferred, Sports & Entertainment Package or Premium (i.e. HBO, Showtime) HDTV signals, the HD Technology Fee and a subscription to the corresponding service tier is required to view HD channels above Limited Basic. An HD/3D stereoscopic TV, manufacturer's specified 3D glasses, and a subscription to the 3D Technology Fee, the HD Technology Fee and the corresponding service tier are required to receive 3D channels. Digital Adapter does not provide access to premium services, pay-per-view, On Demand, the interactive electronic programming guide or other two-way interactive services. Channel lineup subject to change.

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EXHIBIT 3



August 14, 2012
Davis Wright Tremaine LLP
1919 Pennsylvania Avenue, N.W.
Suite 800
Washington, DC 20006

To Whom It May Concern:

SNL Kagan utilizes a multi-step process to accurately identify cable client franchise areas and associated ZIP and ZIP+4 Codes. (A ZIP+4 Code includes the five digits of the United States Postal Service ZIP Code, a hyphen, and four more digits that determine a more precise location than the ZIP Code.)

This methodology was developed to address the potential shortcomings in utilizing 5-digit ZIP Code data for "Effective Competition" petitions. The basic methodology has been in place for several years and has been used successfully in many Effective Competition cases at the FCC.

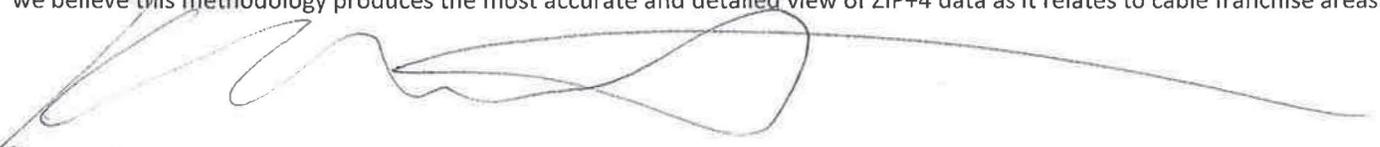
Because ZIP Codes and municipal boundaries are created and managed by different government authorities, the boundaries of ZIP Codes and municipal boundaries often overlap. ZIP Codes frequently span between and beyond municipal boundaries. ZIP+4 Codes, however, usually reside in one and only one municipality. SNL Kagan uses Place, Minor Civil Division (MCD), and County boundaries from Dynamap® a division of Pitney Bowes Business Insight, to determine municipal boundaries. SNL Kagan uses the Dynamap® ZIP+4 Centroids database, which contains ZIP+4 centroid correspondence for virtually all deliverable ZIP+4s, to identify ZIP+4 Codes within municipal boundaries, among the over 60 million ZIP+4s in all 50 states, DC, and Puerto Rico, based on current data from the USPS and the U.S. Bureau of the Census, and the Tele Atlas master street database.

SNL Kagan then utilizes its ZIP+4 Code mapping to enable our clients to obtain proper "Direct-to-Home" (DTH) subscriber counts for their respective franchise areas by tracking DTH subscribers at the ZIP+4 Code level. (Where SNL Kagan determines that a ZIP Code falls entirely within a franchise area, however, it is unnecessary to identify DTH subscribers at the ZIP+4 Code level for that 5-digit ZIP Code. In these instances, SNL Kagan identifies such 5-digit ZIP Codes and, accordingly, DTH subscribers are identified by the 5-digit ZIP code only.)

Only ZIP+4 Codes that meet specific criteria are included in this report. The following criteria must be met:

- The centroid of the ZIP+4 Code is within the franchise area; and
- The USPS ZIP+4 Record Type (from Dynamap® ZIP+4 Centroids) is either H- high rise or S – street.

Our methodology has been used by many multiple system operators (MSOs) as part of their Effective Competition relief efforts, and we believe this methodology produces the most accurate and detailed view of ZIP+4 data as it relates to cable franchise areas.



Pinna Gallant
Senior Product Manager
SNL Kagan

Financial Institutions | Real Estate | Energy | Media & Communications

One SNL Plaza, PO Box 2124, Charlottesville, VA 22902 | +1.434.977.1600 | +1.434.977.4466 fax

Ahmedabad | Arlington | Boston | Boulder | Islamabad | Jersey City | London | Monterey | New York | Richmond | SNL.com

EXHIBIT 4

SBCA ECTR Summary Pages

ZIP+4 Data provided on CD included with the exhibit.

A hard copy of the ZIP+4 data is available upon request.

ECTR – Effective Competition Tracking Report



Provided by
Satellite Broadcasting and Communications Association

Pursuant to Section 76.907(c) of the FCC Rules, and your effective competition tracking request dated June 3, 2013 please find the following Direct-to-Home (DTH) satellite subscriber numbers per zip code (and/or zip+4 where necessary). The provision and use of this Effective Competition Tracking Report is governed by and subject to the terms and conditions of the Agreement for Provision and Use of Confidential Data, between your company and SBCA.

Report Date: September 4, 2013

ZIP Codes	DTH Count
Requested total for Culpeper county, VA	5661

Data is current through 7/31/2013

Report Prepared by:
Martin Esteves
Manager, Membership and Data Management
202-349-3630
mesteves@sbca.org

Methodology: Direct-To-Home (DTH) subscriber data reflects aggregated DIRECTV and DISH Network residential subscriber totals. The following data collection procedures are applied by Members in the normal course of business: a) single accounts with multiple receivers are only counted once; b) commercial and test accounts are not included; c) each occupied unit served in a multiple dwelling unit building has been counted as a separate residential subscriber; d) zip codes are taken from service locations (not billing addresses, where different); e) inactive accounts are routinely removed; f) invalid (undeliverable) addresses have been corrected where known; g) courtesy or complimentary accounts are included; and h) zip code information for Members' subscribers is periodically updated to reflect changes to zip codes by the United States Postal Service.

ECTR – Effective Competition Tracking Report



Provided by
Satellite Broadcasting and Communications Association

Pursuant to Section 76.907(c) of the FCC Rules, and your effective competition tracking request dated June 3, 2013 please find the following Direct-to-Home (DTH) satellite subscriber numbers per zip code (and/or zip+4 where necessary). The provision and use of this Effective Competition Tracking Report is governed by and subject to the terms and conditions of the Agreement for Provision and Use of Confidential Data, between your company and SBCA.

Report Date: September 4, 2013

ZIP Codes	DTH Count
Requested total for Culpeper, VA	1587

Data is current through 7/31/2013

Report Prepared by:
Martin Esteves
Manager, Membership and Data Management
202-349-3630
mesteves@sbca.org

Methodology: Direct-To-Home (DTH) subscriber data reflects aggregated DIRECTV and DISH Network residential subscriber totals. The following data collection procedures are applied by Members in the normal course of business: a) single accounts with multiple receivers are only counted once; b) commercial and test accounts are not included; c) each occupied unit served in a multiple dwelling unit building has been counted as a separate residential subscriber; d) zip codes are taken from service locations (not billing addresses, where different); e) inactive accounts are routinely removed; f) invalid (undeliverable) addresses have been corrected where known; g) courtesy or complimentary accounts are included; and h) zip code information for Members' subscribers is periodically updated to reflect changes to zip codes by the United States Postal Service.

EXHIBIT 5

1 Advanced Search 2 Table Viewer

Result 1 of 1

[VIEW ALL AS PDF](#)

H1

OCCUPANCY STATUS

Universe: Housing units

2010 Census Redistricting Data (Public Law 94-171) Summary File

[! BACK TO ADVANCED SEARCH](#)

NOTE: For information on confidentiality protection, nonsampling error, and definitions, see <http://www.census.gov/prod/cen2010/p194-171.pdf>

NOTE: Change to the California, Connecticut, Mississippi, New Hampshire, Virginia, and Washington P. L. 94-171 Summary Files as delivered.

Culpeper town, Virginia	
Total:	6,271
Occupied	5,772
Vacant	499

Source: U.S. Census Bureau, 2010 Census.

GCT-H3 Occupied Housing Characteristics: 2010 - County -- County Subdivision and Place
2010 Census Summary File 1

BACK TO ADVANCED SEARCH

NOTE: For information on confidentiality protection, nonsampling error, and definitions, see <http://www.census.gov/prod/cen2010/doc/sf1.pdf>.

Geography:

Geographic area	Population in occupied housing units	Occupied housing units								
		Total	Owner	Renter	Average household size			Percent		
					Total	Owner	Renter	Owner	1-person households	With householder 65 years and over
Culpeper County	44,928	16,231	11,608	4,623	2.77	2.77	2.76	71.5	21.1	21.8
COUNTY SUBDIVISION AND PLACE										
Catalpa district	5,692	2,095	1,643	452	2.72	2.75	2.59	78.4	20.2	21.7
Catalpa district	5,692	2,095	1,643	452	2.72	2.75	2.59	78.4	20.2	21.7
Cedar Mountain district	4,179	1,615	1,168	447	2.59	2.66	2.39	72.3	22.7	30.3
Cedar Mountain district	4,179	1,615	1,168	447	2.59	2.66	2.39	72.3	22.7	30.3
East Fairfax district	7,030	2,641	1,100	1,541	2.66	2.80	2.56	41.7	30.7	16.5
Culpeper town (part)	7,030	2,641	1,100	1,541	2.66	2.80	2.56	41.7	30.7	16.5
Jefferson district	6,447	2,245	2,003	242	2.87	2.87	2.85	89.2	14.2	23.5
Jefferson district	6,447	2,245	2,003	242	2.87	2.87	2.85	89.2	14.2	23.5
Salem district	6,343	2,357	2,026	331	2.69	2.66	2.86	86.0	17.7	24.2
Salem district	6,343	2,357	2,026	331	2.69	2.66	2.86	86.0	17.7	24.2
Stevensburg district	6,192	2,147	1,729	418	2.88	2.83	3.11	80.5	17.1	22.4
Stevensburg district	6,192	2,147	1,729	418	2.88	2.83	3.11	80.5	17.1	22.4
West Fairfax district	9,045	3,131	1,939	1,192	2.89	2.79	3.04	61.9	23.0	18.5
Culpeper town (part)	9,045	3,131	1,939	1,192	2.89	2.79	3.04	61.9	23.0	18.5
PLACE										
Culpeper town	16,075	5,772	3,039	2,733	2.78	2.80	2.77	52.7	26.6	17.6

X Not applicable.

Source: U.S. Census Bureau, 2010 Census.

Census 2010 Summary File 1, Tables H3, H10, H12, H13, H14, and H17.

① - ② = 10,459

EXHIBIT 6

	A	B	C	D	E
			Total DBS Subscribers	2010 Census Occupied Housing Units	% of Competing Provider Penetration In Franchise Area Column C / Column D
1	Community	State			
2	Culpeper	VA	1,587	5,772	27.49%
3	Culpeper County	VA	5,661	10,459	54.13%

CERTIFICATE OF SERVICE

I, Elinor McCormick, do hereby certify on this 17th day of December, 2013 that a true and correct copy of the foregoing "Petition for Special Relief" has been sent via U.S. mail, postage prepaid to the following:

William Lake, Chief
Media Bureau
Federal Communications Commission
Office of the Secretary
445 12th Street, SW
Washington, DC 20554

Marlene H. Dortch, Secretary
Federal Communications Commission
Office of the Secretary
445 12th Street, SW
Washington, DC 20554

Dewey Cashwell, Jr.
Town Manager
Town of Culpeper
400 South Main Street
Suite 101
Culpeper, VA 22701

Frank Bossio
Culpeper County Administrator
302 N. Main Street
Culpeper, VA 22701


Elinor McCormick