

January 28, 2014

VIA ELECTRONIC FILING

Ms. Marlene H. Dortch
Secretary
Federal Communications Commission
445 Twelfth Street, S.W.
Washington, D.C. 20554

Re: *In the Matter of Applications of Comcast Corporation, General Electric Company, and NBC Universal Inc. for Consent to Assign Licenses and Transfer Control of Licenses*,
MB Docket No. 10-56

Dear Ms. Dortch:

In accordance with the *Memorandum Opinion and Order* adopted in the above-referenced proceeding,¹ Comcast Corporation, for itself and on behalf of NBCUniversal Media, LLC, hereby submits the following reports:

- a. Semiannual progress report on NBCUniversal's cooperative arrangements with locally focused, non-profit news organizations ("NBCUniversal Non-Profit News Partnerships"). The report is required by Section XI.5.f of Appendix A to the *Transaction Order*. A copy of this report will be available on the homepage of the 10 stations that comprise the NBCUniversal Owned Television Stations division (e.g. www.nbcwashington.com).
- b. Semiannual progress report on Comcast's development of a platform to host Public, Educational, and Governmental ("PEG") content on Video On Demand and Online ("PEG Pilot Program"). The report is required by Section XIV.4.c.vii of Appendix A to the *Transaction Order*. A copy of this report will be available on <http://corporate.comcast.com/news-information/nbcuniversal-transaction>.

¹ *In the Matter of Applications of Comcast Corporation, General Electric Company, and NBC Universal, Inc. for Consent to Assign Licenses and Transfer Control of Licensees*, Memorandum Opinion and Order, MB Docket No. 10-56, 26 FCC Rcd 4238 (2011), as amended by the Erratum released on March 9, 2011 ("*Transaction Order*").

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Please do not hesitate to contact me should you have any questions.

Sincerely yours,

Lynn R. Charytan

Lynn R. Charytan
Senior Vice President,
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Enclosures

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NBCUniversal Non-Profit News Partnerships

Progress Report

January 28, 2014

Transaction Compliance Report

MB Docket No. 10-56

NBCUniversal Non-Profit News Partnerships

for the period of July 29, 2013 through January 28, 2014



January 28, 2014

This report provides the information required by Condition XI.5.f of Appendix A (the “Condition”) to the *Transaction Order*¹ regarding NBCUniversal’s non-profit news partnership arrangements during the six month period that began on July 29, 2013 and ended on January 28, 2014 (the “Reporting Period”).

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Online Copy

A copy of this report is available on the websites maintained by each of the stations that comprise the NBC Owned Television Stations division (e.g. <http://www.nbcnewyork.com>).

¹ In the Matter of Applications of Comcast Corporation, General Electric Company and NBC Universal, Inc. for Consent to Assign Licenses and Transfer Control of Licensees, Memorandum Opinion and Order, 26 FCC Rcd 4238 (2011) (as amended by an Erratum released on March 9, 2011) (Transaction Order).

Background

As required by the Condition, and as previously reported, four of the 10 stations in the NBCUniversal Owned Television Stations (“NBCOTS”) division have established and maintain cooperative arrangements with locally-focused, non-profit news organizations: NBC 4 New York and ProPublica; NBC 5 Chicago and *The Chicago Reporter*; NBC10 Philadelphia and WHYY; and NBC4 Southern California and KPCC – Southern California Public Radio. These continuing agreements, plus the ongoing relationship between NBC 7 San Diego and the Voice of San Diego, mean that half of the NBCOTS stations have news partnership agreements in place. In addition, the NBC-owned station in Miami-Ft. Lauderdale, NBC 6 South Florida, has partnered with the non-profit Florida Center for Investigative Reporting to enhance the station’s local investigative reporting capabilities.

Collaborations between the stations and the non-profit partners – which involve sharing data, research, and investigative resources, as well as production assistance – have resulted in over 40 investigations since the launch of the partnerships, and have generated dozens of on-air and online news reports for the stations, as well as on the partners’ radio stations and websites. Key collaborations during the Reporting Period are described below.

NBC 4 New York / WNBC and ProPublica

NBC 4’s partnership with ProPublica continues to generate compelling investigative reports. ProPublica regularly briefs NBC 4 staff on upcoming investigations so that NBC 4 and the other NBCOTS can prepare companion reports.

Collaboration in Practice

Temp Agency Labor Abuses. As previewed in the July 2013 news partnerships report,² NBC 4’s i-Team partnered with ProPublica’s Michael Grabell to investigate temporary employment agencies that fail to pay employees. Using New Jersey’s Open Records law, NBC 4 uncovered hundreds of thousands of dollars in fines levied on “temp” agencies for wage violations during 2011 and 2012. The investigation found that the biggest penalties had been assessed on a “blue collar” staffing agency called True Blue for, among other things, contributing to the death of a garbage collection worker who died from complications caused by heat exhaustion. The nationwide investigation into the treatment of temp workers by Mr. Grabell provided excellent context for the local story which aired on the NBC 4 newscast on July 17, 2013 at 5:00 PM and was followed by an online companion piece.³

Unethical Prosecutors. NBC 4 continued to develop stories based on its April 2013 joint investigation with ProPublica regarding the abuse of prosecutorial power. NBC 4 reported the story of another victim, David McCallum, who at age 16 was convicted of a botched car-jacking and was sentenced to life in prison. Recently discovered DNA evidence not only exonerated Mr. McCallum but also called into question whether the detectives and

² Some of the stories described in this report aired during the last weeks of the reporting period that ended in July 2013, but were not included in the previous report.

³ C. Glorioso, i-Team: Temp Agencies Stiff Employees, Face Fines (Jul. 22, 2013), <http://www.nbcnewyork.com/investigations/Temp-Workers-Pay-Laborers-Department-of-Labor-Fines-216176991.html>.

prosecutors who worked may have forced McCallum to make a false confession. Mr. McCallum's story aired on July 21, 2013 on the 11:00 PM newscast.⁴

Sober Homes. NBC 4 partnered with ProPublica to conduct an in-depth investigation into an apparent kickback scheme whereby one of the busiest drug outpatient clinics in New York inflated the Medicaid bills of "sober home" tenants by requiring them to attend unnecessary appointments. Recovering addicts told i-Team investigators that they were threatened with eviction from the sober home if they did not bring back tickets showing they had swiped their Medicaid benefits card at the outpatient clinic. Since the original story, New York state auditors launched a surprise inspection of the addiction clinic which gets most of its clients from the sober home. The investigation aired on the NBC 4 newscast on October 9, 2013 at 5:00 PM.⁵

NBC 5 Chicago / WMAQ and *The Chicago Reporter*

The Reporter continues to take advantage of NBC 5's online presence to expand the number of stories in collaboration, particularly the online companion pieces. NBC 5 also takes advantage of the NBCOTS' partnership with ProPublica, airing stories based on ProPublica data and investigations. In addition, NBC 5 has continued to collaborate with the Better Government Association (BGA), a non-profit watchdog that investigates allegations of waste, fraud, and corruption in local and state government.

Collaboration in Practice

Chicago Housing Authority. The investigation focused on the Chicago Housing Authority (CHA)'s use of vouchers to place residents in non-CHA units. *The Reporter's* Angela Caputo examined building inspections for hundreds of CHA-subsidized apartments and found a high level of substandard housing. NBC 5 reporter and anchorwoman Marion Brooks profiled one such resident who experienced difficulties with her subsidized housing. The report aired on NBC 5's 5:00 PM newscast on September 11, 2013. NBC 5 also published a companion online article which linked back to investigation on *The Reporter's* website.⁶

Pilsen. *The Reporter's* September/October edition examined the changing face of Pilsen, one of Chicago's historic Latino neighborhoods, as community leaders grapple with increased gentrification and its effect on long-time residents. NBC 5 investigative reporter Chris Coffey conducted an extensive on-air interview with one community leader who outlined these challenges. The report aired on NBC 5's 6:00 PM newscast on October 4,

⁴ C. Glorioso, i-Team: Questions Linger About 1985 Murder Confession (Jul. 22, 2013), <http://www.nbcnewyork.com/news/local/Questions-1985-Murder-Confession-Queens-David-McCallum-I-Team-216239471.html>.

⁵ C. Glorioso, i-Team: Addiction Clinic Accused of Inflating Medicaid Bills, Again (Oct. 9, 2013), <http://www.nbcnewyork.com/news/local/I-Team--Addiction-Clinic-Accused-of-Inflating-Medicaid-Bills-Again-227122721.html>.

⁶ M. Brooks, CHA Funds Pouring into Substandard Housing (Sep. 11, 2013), <http://www.nbcchicago.com/investigations/CHA-Pouring-Funds-Into-Substandard-Housing-223384741.html>.

2013.⁷ NBC 5's coverage received a lot of attention in Spanish-language media and was shared over 765 times on Facebook.

Dismissed Criminal Cases. *The Reporter's* Angela Caputo authored the newspaper's November/December cover-story investigation into the high dismissal rate of criminal prosecutions in the Cook County court system. After an extensive analysis of all misdemeanor cases filed in Cook County, Caputo concluded that more than eight out of every 10 misdemeanor cases are dismissed almost immediately after being filed. She estimated the costs of arresting, prosecuting, and detaining all of the defendants whose cases were ultimately dismissed at about \$100 million a year. NBC 5 reporter Chris Coffey reported Caputo's findings NBC 5's 10:00 PM newscast on November 8, 2013.⁸

Cook County Highway Department Shutdown. NBC 5 and the BGA collaborated on a story about a computer virus that infiltrated the computer systems of the Cook County Highway Department. The virus caused a massive shutdown which lasted days and required a significant amount of money to repair. That story, reported by NBC 5 Investigates' Phil Rogers, aired on the NBC 5 10:00 PM newscast on Thursday, July 25, 2013.⁹

Police Beating in Davenport, Iowa. NBC 5 investigated a videotape of an alleged police beating in Davenport, Iowa, which the BGA had obtained exclusively. NBC 5's Chris Coffey reported the story, which aired on the Monday, August 5, 2013 newscast at 10:00 PM.¹⁰

NBC10 Philadelphia / WCAU and WHY

NBC 10 Philadelphia and WHY continue to focus their partnership on cross-promoting content. Over the course of a month, as many as 40 articles from WHY's Newsworks.org website are showcased on NBC10.com, while a dozen or so WHY stories are promoted on-air during NBC 10's afternoon shows. That promotion includes a description of each WHY piece as well as an explanation that it is from NBC 10's "partners at Newsworks.org." In addition, NBC10.com promotes Newsworks.org content on social media. Other efforts to promote WHY content include free ads for Newsworks.org on NBC10.com and in NBC 10's email newsletters.

Additional News Partnerships

Similar to what the station does with Newsworks.org, NBC10.com also features and promotes content from AxisPhilly.org, a non-profit news and information organization

⁷ C. Coffey, Pilsen Struggles to Maintain Mexican Identity (Oct. 4, 2013), <http://www.nbcchicago.com/news/local/Mexicans-Migration-Away-From-Pilsen-Worries-Some-226521461.html>.

⁸ C. Coffey, Cook County Spends Millions on Cases that Go Nowhere (Nov. 9, 2013), <http://www.nbcchicago.com/news/local/Cook-County-Spends-Millions-on-Cases-That-Go-Nowhere-231206651.html>.

⁹ P. Rodgers and K. Smyser, Virus Causes Massive Shutdown at Cook County Highway Department (Jul. 25, 2013), <http://www.nbcchicago.com/investigations/Virus-Causes-Massive-Shutdown-at-Cook-County-Highway-Department-217025381.html>.

¹⁰ Video Shows Male Davenport Cop Beating Female Shoplifter in Iowa (Aug. 5, 2013), <http://www.nbcchicago.com/investigations/davenport-iowa-police-beating-peraica-218422791.html>.

funded in part through a grant from the William Penn Foundation. In addition, NBC10.com has been pursuing journalistic partnerships with other non-profit organizations including Planphilly.com and philadelphianeighborhoods.com. NBC10 hopes to launch those partnerships early in 2014.

NBC4 Southern California / KNBC and KPCC

NBC4 continues to benefit from KPCC's ability to amass and analyze data to supplement its investigations, while KPCC continues augment its live coverage of breaking news with NBC4 reporters providing frequent on-air reports for KPCC's listeners.

Collaboration in Practice

Pothole Payouts. A joint investigation by KPCC and NBC4 found that the city of Los Angeles rarely approves claims seeking compensation for damage caused by potholes, and that the claims process seems stacked against people seeking money. Through a public records request, NBC4 and KPCC obtained a database showing the number of claims made by LA drivers, and the disposition of those claims. The data showed that the city rejected over 90% of all claims filed over the past 10 years and paid out a little more than \$300,000 on \$5 million-worth of damage claims filed every year. The story also presented the ordeal that drivers had to go through before being compensated. The joint report aired on October 7 and 8, 2013 on both NBC4 and on KPCC, and also appeared on both partners' websites.¹¹

Senator Calderon Investigation. NBC4 and KPCC worked together on the investigation into allegations that State Senator Ron Calderon accepted more than \$60,000 in bribes. After Al Jazeera America reported on a leaked document tied to that case, KPCC was able to independently confirm the authenticity of that document.¹²

Live Coverage. NBC4 often provides live reports to KPCC on breaking news stories, including live coverage of the LAX airport shooting,¹³ and the arrest of a suspect in a string of threats concerning local schools, a hospital, and a shopping mall.¹⁴

¹¹ J. Grover and P Drechsler, City Dodges Pothole Payouts (Oct. 10, 2013), <http://www.nbclausangeles.com/investigations/series/dodging-pothole-payouts/City-Dodges-Pothole-Payouts-226843651.html>; F. Stoltze, Pothole Damage: LA Approves Only 10% of Claims; How You Can File One (Oct. 8, 2013), <http://www.scpr.org/blogs/politics/2013/10/08/14931/la-rarely-approves-pothole-damage-claims-is-the-pr/>.

¹² C. Cocca and C. Nolan, Officials Call for Sen. Ron Calderon's Resignation (Nov. 13, 2013), <http://www.nbclausangeles.com/news/local/officials-demand-sen-ron-calderon-resign-231833921.html>.

¹³ LAX shooting: Suspect, Slain TSA Officer ID'd, 7 Injured in Terminal 3 (updates) (Nov. 1, 2013), <http://www.scpr.org/news/2013/11/01/40151/incident-prompts-evacuation-at-lax-terminal/>.

¹⁴ LA Man Charged with Making Threats to Schools, Hospitals (Sep. 19, 2013), <http://www.scpr.org/news/2013/09/19/39375/la-man-charged-with-making-school-threats/>

NBC 6 South Florida / WTVJ and FCIR

The recent partnership between NBC 6 South Florida and the Florida Center for Investigative Reporting (FCIR) produced the following stories during the Reporting Period:

Unlicensed Dentists. After the FCIR collected data on the number of complaints against local dentists, NBC 6 reported on the number of unlicensed dentists, including one who mistreated several of his young patients. The report aired on November 19, 2013.¹⁵

School Truancy. On November 25, 2013, NBC 6 aired an investigative report on the problem of school truancy in South Florida. FCIR assisted the report by collecting school truancy data for the South Florida region.¹⁶

¹⁵ D. Gonzalez, Dental Practice Closed after Patient Abuse Allegations (Nov. 19, 2013), <http://www.nbcmiami.com/investigations/Dental-Practice-Closed-After-Patient-Abuse-Allegations-232510121.html>.

¹⁶ T. Robinson, Fighting Chronic Absenteeism in Some South Florida Schools is Top Priority for Officials (Nov. 25, 2013), <http://www.nbcmiami.com/news/local/Fighting-Chronic-Absenteeism-in-Some-South-Florida-Schools-Top-Priority-for-Officials-230125791.html>.

Comcast PEG Pilot Program

Final Report and Evaluation

January 28, 2014

Transaction Compliance Report

MB Docket No. 10-56

PEG Pilot Program Final Report and Evaluation



January 28, 2014

This is the sixth and final report evaluating Project Open Voice, Comcast’s pilot program to host Public, Educational, and Governmental (“PEG”) content on its Video On Demand (“VOD”) and new, custom-built Online platforms, consistent with the commitments and benchmarks set forth in Condition XIV.4 of Appendix A (the “Condition”) to the *Transaction Order*.¹

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Online Copy

As required by Condition XIV.4.vii, a copy of this report is available at <http://corporate.comcast.com/news-information/nbcuniversal-transaction>.

¹ *In the Matter of Applications of Comcast Corporation, General Electric Company and NBC Universal, Inc. for Consent to Assign Licensees and Transfer Control of Licensees*, Memorandum Opinion and Order, 26 FCC Rcd 4238 (2011) (as amended by an Erratum released on March 9, 2011) (Transaction Order).

Executive Summary

The results of the VOD and Online PEG trials that Comcast conducted in five pilot communities from February 2011 to January 2014 have been very positive. Collaboration between Comcast and the pilot communities ensured that each platform launched in the required timeframe with broad support from the local content creators. Key statistics of the pilot program include:

Platform	Pilot Total	Description
VOD	582	PEG video assets available in pilot markets
VOD	50,000	PEG VOD views by Comcast customers in pilot markets
Online	4,800+	Video assets available on the pilot websites
Online	90,000+	Online views of video assets on the pilot websites
Online	350,000+	Unique visitors to the pilot websites
Online	1,161,000+	Visits to the pilot websites

While usage of both platforms has steadily increased, the pilot websites also provided a well-crafted and easy to use video experience that serves as a portal to hyperlocal news and community information. The trial communities have shown their support of the online platforms by creating engaging hyperlocal content, including almost 5,000 videos, thousands of blog posts, community calendar events, and other local interest resources. The communities recognize the value of a PEG distribution platform that can be accessed by anyone on the Internet and thus can serve not only to promote local programmers, but the community as well.

Comcast plans to remain engaged with the pilot communities to ensure the continuing operation of the Online platforms. To that end, Comcast has agreed to support the operation and promotion of the websites in 2014 with the aim of transitioning control of the websites to the pilot communities by the end of the year. Comcast will also maintain the Project Open Voice VOD folder structure in the test markets for the same time period.

Project Milestones

Previous reports² described how Comcast met each of the following milestones required by the Condition:

Milestone	Deadline	Result
Condition XIV.4.c.i: Announce the final location of the five pilot communities	Feb. 28, 2011	Completed. Announced the selection of Fresno, CA; Hialeah, FL; Houston, TX; Peterborough, NH; and Philadelphia, PA as the trial communities.
Condition XIV.4.c.ii: Initiate VOD placement of available PEG programming in each PEG pilot community	Oct. 28, 2011	Completed. Created VOD folders accessible to Comcast customers in each of the pilot communities, and uploaded content submitted by PEG programmers selected by each community to participate in the trial.
Condition XIV.4.c.iii: Initiate Online placement of available PEG programming in each PEG pilot community	Jan. 28, 2012	Completed. Designed, built, and launched custom websites to act as video streaming portals for PEG and other local content. Each website was branded with a name and then selected by the pilot communities.
Condition XIV.4.c.iv: Initiate marketing support of the VOD and Online platform in each pilot community	July 28, 2012	Completed. Initiated marketing support of the VOD and Online platforms in each community. Comcast, in conjunction with the pilot communities, provided local brand promotional resources, including public relations, social media, mobile and email marketing, and search engine optimization support.
Condition XIV.4.c.v: Complete surveys of the user experience for the pilot VOD and Online platforms and begin to implement recommended changes	Jan. 28, 2013	Completed. Reported survey results and recommended changes to the platforms.

The July 2013 report included an update on the content and usage statistics, plus details on the implementation of the changes obtained from the user survey results and other feedback received from the communities.

² See Letters from Lynn R. Charytan, Senior Vice President, Legal Regulatory Affairs, Senior Deputy General Counsel, Comcast Corporation, to Marlene H. Dortch, Secretary, Federal Communications Commission, MB Docket No. 10-56, dated July 28, 2011; January 30, 2012; July 30, 2012; January 28, 2013; and July 29, 2013, respectively.

Evaluation of the Pilot Program

Condition XIV.4.c.vi requires that “within three years of the Closing of the Transaction, [Comcast] shall complete the pilot phases and evaluate the results of the pilots.” Comcast’s evaluation of each pilot platform is discussed below.

VOD Platform

Overview

As previously reported, the VOD component of the pilot program consists of dedicated content “folders” accessible to Comcast VOD customers in each of the pilot communities. PEG and other local content selected by the local government is accessed by navigating to “Project Open Voice” branded folders on the Comcast VOD service.

The PEG VOD folders launched in October 2011, as required. Each community designated a group of PEG providers that would select and deliver the PEG content to Comcast local VOD teams for encoding and placement on the service. Comcast worked with local content providers in each of the designated areas to ensure that content was uploaded and refreshed as often as the PEG providers requested.

Comcast promoted its PEG VOD offering in each of the pilot communities. Efforts included:

- Making the PEG VOD content easier to find by improving the location of the Project Open Voice folders within the Comcast VOD service menus.
- Aligning the folder and program names with those used on the popular PEG Online pilot websites.
- Running “telescoping” video advertisements on popular cable networks including USA, MTV, TBS, FX, Discovery, and others, to allow Comcast customers to access the PEG VOD folder without having to navigate the VOD menu.
- Promoting VOD content through locally-driven marketing social and email marketing efforts.³

Results

Overall, the pilot was successful in deploying and evaluating a PEG VOD service. As of January 27, 2014, Project Open Voice’s local VOD servers had hosted nearly 600 segments of PEG and other local interest programming since launch. These segments had generated nearly 50,000 views across the pilot communities through December 2013.

³ The pilot communities continued to work with Comcast-funded marketing consultants to promote their local Project Open Voice project and content. Examples of the promotional activities carried out during the period of July 29, 2013 through January 28, 2014 are listed in Appendix A.

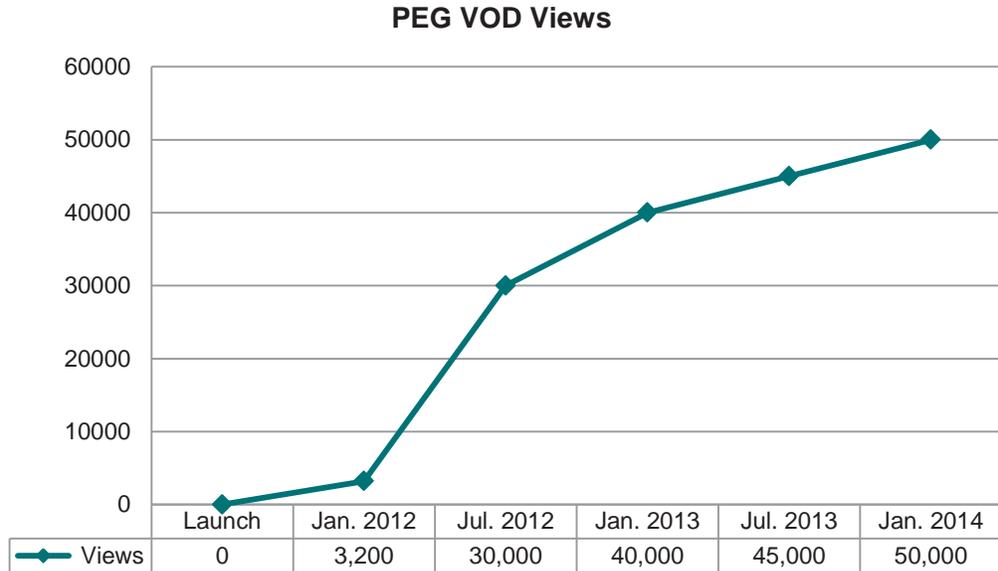


Figure 1

The usage of PEG VOD showed an interesting pattern. As illustrated in Figure 1, above, usage of the PEG VOD platform was initially limited, but improved after the launch of the pilot websites (January 2012), especially after Comcast and the communities announced in July 2012 that the most popular content from the websites was also available on VOD. This suggests that VOD views were intrinsically tied to the popularity of the content of the Online platform and, therefore, the number of VOD views might not be as high if Comcast had not cross-marketed the VOD content to the pilot websites' audience. Despite these cross-promotional efforts, total PEG VOD views increased only by 5,000 from July 2013 to January 2014, which suggests that subscriber interest in viewing PEG content on the VOD service may have plateaued or been supplanted by interest in the Online platforms.

Overall, while there was usage of the VOD platform, VOD viewership did not reach the same levels as online consumption. As explained below, online views of PEG and other hyperlocal video content exceeded VOD views by 80% (90,000 video views online versus nearly 50,000 views on VOD), and visits to the websites exceeded one million hits.

Online Pilot Platform

Overview

As previously reported, the Online pilot program consists of custom-built websites that were branded with the name and theme chosen by each pilot community. The websites serve as portals for the communities, traditional PEG programmers, and other partners to create and manage virtual “channels” where they can post video content, along with other local interest information.

Working with local marketing advisors, each community chose the brand and theme that would guide the messaging and design of its website. The website names and addresses chosen by each community for the January 2012 launch were:

Market	Website Brand (URL)
Fresno	Gotta Love Fresno (www.gottalovefresno.com)
Hialeah	Yo Soy Hialeah (www.yosoyhialeah.com)
Houston	Houston’s Voice (www.houstonsvoice.com)
Medford	Made in Medford (www.madeinmedford.com)
Peterborough	Local Look Peterborough (www.locallookpeterborough.com)
Philadelphia	Philly in Focus (www.phillyinfocus.com)

Results

The results indicate real support among content providers and consumers for online consumption of PEG and local interest content. As of January 17, 2014, more than 454 content partners in the pilot communities have created 540 channels and uploaded PEG or other hyper-local content to the local sites, a 27% increase in the number of channels since the July 2013 report. Content generation also remains strong; registered partners have uploaded nearly 5,000 videos since the April 2012 launch of the program’s online component.

The Online platform allows Comcast to continually improve the functionality and features available to sites’ administrators and users. One recent upgrade enabled the posting of other types of content, including photo galleries, text articles, and audio.⁴ Since Project Open Voice began allowing other forms of content in July 2013, more than 2,125 posts of non-video content, including over 1,700 blog entries, have been uploaded by the content partners.

Website	Partners	Channels	Blog Posts	Videos
Gotta Love Fresno	35	54	660	322
Yo Soy Hialeah	39	51	152	203
Houston’s Voice	130	140	152	1,606

⁴ These journaling features were made possible by the migration of the pilot websites to the WordPress platform.

Website	Partners	Channels	Blog Posts	Videos
Made in Medford	34	47	152	303
Local Look Peterborough	47	43	468	303
Philly in Focus	169	205	282	2,072
Totals	454	540	1,724	4,809

The largest metropolitan areas (Houston and Philadelphia) had the most online content providers and the most prolific content publishers. However, smaller markets had an impressive ratio of partners or channels relative to the larger markets, underscoring the popularity of the sites with local content providers and users.

In terms of visitor traffic, the websites have accounted for nearly 350,000 unique visitors since launch, with nearly 1.2 million page views. These results demonstrate a key characteristic of the Online model: you do not have to be a Comcast customer to access local content and information via the Online platform.

Website	Unique Visitors - All	% Mobile	Page Views – All	% Mobile
Gotta Love Fresno	40,542	36%	149,197	19%
Yo Soy Hialeah	43,678	29%	119,005	21%
Houston’s Voice	57,260	18%	234,653	9%
Made in Medford	32,430	16%	106,477	12%
Local Look Peterborough	17,046	23%	81,006	11%
Philly in Focus	157,095	31%	471,372	28%
Totals / Average %	348,051	26%	1,161,710	17%

As illustrated in Figure 2, below, the sites also experienced a steady increase in unique visitors during every reporting period, an increasing percentage of which accessed the website on mobile devices. The increase in the number of visitors is likely attributable to the availability of mobile versions of the pilot sites and a growing interest from the general public in mobile consumption.

Unique Visitors - All Sites

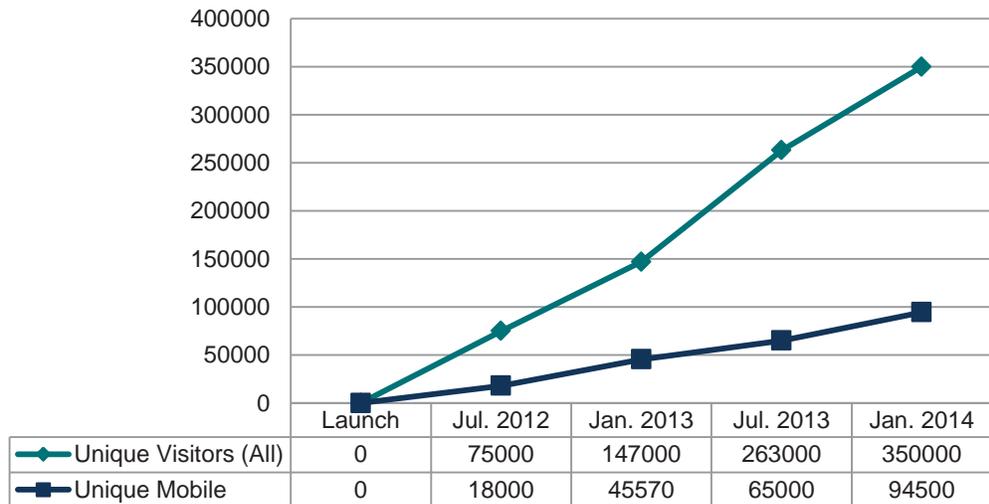


Figure 2

More than 30% of all traffic came from outside the home states of the pilot markets, with visitors from states like Illinois, New Jersey, New York, and Washington, together accounting for 14% of total traffic. The pilot communities have emphasized the importance of enabling former residents and other people with connections to the communities to access the hyper-local content, news, and other offerings.

The pilot sites' social media presence has been a key factor driving visitor growth. To date, nearly 11% of all pilot site traffic originates from Facebook. As of January 2014, the sites had a combined total of 18,257 Facebook "likes" and 9,447 Twitter followers.

User-friendliness is also a key growth driver for the Online platform. Comcast executed a number of redesigns and layout changes that allow the user to browse or search for content and local events by category, interest, tag, or provider, while users who take advantage of a simple account sign up process can customize their experience to follow topics, neighborhoods, or providers of interest. These features will likely contribute to further interest and growth in the platform.

Conclusion and Next Steps

Based on the results of this trial, Comcast believes the pilot Online PEG distribution platform is an effective vehicle for non-Comcast customers to access PEG content on demand, from anywhere. Beyond the larger audience, the Online platform offers the advantages of self-help content management, interactivity, and social features.

Feature	VOD	Online
Content Management	Video must be delivered to Comcast for encoding and insertion into the local market's VOD servers.	Any content partner who completes the free, online registration process can upload and manage its "channel" on the website.
Sharing Content	Can only be accessed by Comcast customers in the pilot market.	Content or links can be shared with anyone via e-mail or social media.
Social Features	Posting of comments, links, or other social media-enabled tools is not currently supported.	Viewers can obtain additional information through embedded hyperlinks; post questions or commentary; and interact with the content creator.

Comcast has agreed to continue to work with interested parties to explore new opportunities to place local content on the Online platform. The company will work with each test market to develop a transition plan that will allow each community to take full responsibility for its pilot site by the end of 2014. Comcast will also maintain the Project Open Voice VOD folder structure in the test markets for the same time period.

APPENDIX A: Marketing Support Highlights

Below are some examples of local events and other targeted marketing efforts made in the fourth quarter of 2013 within each of the five pilot communities, plus the Medford test market.

Market	Marketing Efforts
Fresno	Gotta Love Fresno utilized local media to raise awareness of the site, serving as sponsor and host for the 12 th Swede Fest, an international film festival showcasing low-budget, short format re-creations of Hollywood movies and TV shows, and supporting the “Footsteps to Freedom” project, a commemorative video from the Fresno Metro Black Chamber of Commerce honoring the 50 th anniversary of the March on Washington and the launch of local PEG collaborative CMAC’s new program, UsHelpingUs.
Hialeah	The City of Hialeah approached Yo Soy Hialeah about promoting the annual Santa’s Snow Blast event. In response, the team held a bi-lingual Facebook contest where followers could enter to win a free photo with Santa and unlimited ride vouchers through the City.
Houston	Houston’s Voice collaborated extensively with city-wide initiatives from the Mayor’s Office, including a public awareness campaign entitled “Shine a Light on Human Trafficking.” The City hosted two dedicated channels to support the campaign and the nonprofit behind its mission, drove attendance to events, and helped raise awareness through coverage and social media marketing.
Medford	With social media as the largest traffic driver, Made In Medford kicked off a thematic social media campaign promoting community pride. The campaign included weekly fan shout outs and updates from community partners like Tufts University, which recently announced a financial reinvestment in the City, and Medford High, which ended a 125 year football rivalry with neighboring Malden, MA, a game that was hosted on MadeInMedford.com.
Peterborough	Local Look Peterborough continued grassroots efforts to reach out directly to community members and educate them on the site, including a series of speaking engagements by Local Look Peterborough representatives at the Keene and Monadnock Rotary Clubs.
Philadelphia	With a growing interest in identifying as a tech savvy city, Philadelphia is home to numerous start-up and entrepreneur-driven groups. Philly In Focus saw the opportunity to support this interest, partnering with organizations like Philly College Entrepreneurs and Technically Philly to support two important initiatives: Start Stay Grow and Conversations in Tech. Both series include interviews with students, entrepreneurs, and supporting organizations to encourage the already thriving tech scene and ensure new companies make a permanent home in the City.