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April 21, 2014

**VIA ECFS**

Marlene H. Dortch, Secretary  
Federal Communications Commission  
445 12th Street SW  
Washington, DC 20554

Re: *Open Internet Order* Remand Proceeding (GN Dkt. No. 14-28)

Dear Ms. Dortch:

I am writing pursuant to Section 1.1206(b)(2) of the Commission's Rules to notify the Commission that on Thursday, April 17, Mary Brown and Jeffrey Campbell, both of Cisco Systems, Inc. ("Cisco"), as well as Bryan Tramont and the undersigned, both of Wilkinson Barker Knauer, LLP, met with Jonathan Sallet, Henning Schulzrinne, and Claude Aiken of the Office of General Counsel and Matthew DelNero of the Wireline Competition Bureau to discuss the above-referenced matter.

During the meeting, Cisco noted that recent decisions made by foreign governments threaten to undercut innovation and investment in the broadband Internet ecosystem. These governments will be closely watching this proceeding as it unfolds in the United States. Cisco emphasized that the "specialized services" exemption was an extremely important component of the balance struck by Commission's 2010 *Open Internet Order*, and should be retained in any future regime. Further, Cisco urged the Commission not to pursue a constricting definition of "specialized services." Rather, in order to accommodate the quickly evolving and still-nascent market for managed offerings, the Commission should focus on an approach that promotes the development and deployment of specialized services that will benefit consumers without impacting broadband Internet access services. Finally, Cisco discussed a proposal raised by staff during the meeting that "specialized services" might be defined to include any IP-based services that are not broadband Internet access service. Cisco stated that this approach could be workable so long as it was applied flexibly to accommodate ongoing technological and market developments.

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Respectfully submitted,

/s/ Russell P. Hanser  
Russell P. Hanser

cc: Jonathan Sallet  
Henning Schulzrinne  
Claude Aiken  
Matthew DelNero