



May 28, 2014

**VIA ELECTRONIC FILING**

Marlene H. Dortch  
Secretary  
Federal Communications Commission  
445 12th Street, S.W.  
Washington, DC 20554

**Re: Modernizing the E-Rate Program for Schools and Libraries, WC Docket No. 13-184**

Dear Ms. Dortch:

On May 23, 2014, Evan Marwell; CEO, Nell Hurley, Director of Marketing; and Ben Kutler, Program Director of EducationSuperHighway; Jim Kohlenberger of JK Strategies; and Keith Kruger, CEO of CoSN met via teleconference with Michael Steffen, Office of Managing Director; Jon Chambers, Chief, Office of Strategic Planning; Patrick Halley, Wireline Competition Bureau; Lisa Hone, Wireline Competition Bureau; Mark Walker, Wireline Competition Bureau; Charles Eberle, Wireline Competition Bureau; and Nicholas Alexander, Office of Strategic Planning and Policy Analysis.

In the meeting, we reviewed the consensus LAN / Wi-Fi Cost model that CoSN and EducationSuperHighway have jointly developed. This review included a discussion of the process by which the model was developed, the assumptions underlying the model and the implications of the model for the resources required to meet the ConnectED wired and wireless network goals. We also reviewed a second version of the model which looked at the ongoing cost of upgrading and maintaining these networks after the ConnectED goals had been met.

The major conclusion from the model was a need for approximately \$800 million per year of dedicated additional E-rate funding for core WAN, LAN and Wi-Fi equipment in order to meet the ConnectED goals over the next four years. We also highlighted that it was likely to cost approximately \$1.6 billion per year to upgrade and maintain these networks on an ongoing basis if the Commission chose to support all of the elements in the model.

We have attached a copy of the model and the accompanying comments that were provided to the Commission staff.

Kindly direct any questions regarding this matter to my attention.

Sincerely,

*/s/ Evan Marwell*  
Evan Marwell  
CEO

cc: Michael Steffen  
Keith Kruger