



July 9, 2014

**VIA ELECTRONIC FILING**

Marlene H. Dortch  
Secretary  
Federal Communications Commission  
445 12th Street, S.W.  
Washington, DC 20554

**Re: Modernizing the E-Rate Program for Schools and Libraries, WC Docket No. 13-184**

Dear Ms. Dortch:

On July 7, 2014, Evan Marwell, CEO of EducationSuperHighway and Jim Kohlenberger of JK Strategies met with Chairman Tom Wheeler, Managing Director Jon Wilkins, Patrick Halley, Wireline Competition Bureau and Daniel Alvarez, Wireline Legal Advisor. In the meeting, we discussed the E-rate modernization plan proposed by Chairman Wheeler.

We provided the Chairman with a copy of a letter from over 40 of America's most prominent CEOs endorsing the Chairman's plan and calling for swift action at the Commission's July 11<sup>th</sup> meeting to put the plan into action. We also provided letters from a variety state education organizations and state departments of education expressing support for the Chairman's plan, urging its approval by the Commission and noting the importance of acting on July 11<sup>th</sup> in order to ensure that America's students would not have to wait another year for more robust broadband in their classrooms.

We reviewed EducationSuperHighway's analysis of the amount of funding required to provide a robust Wi-Fi network for schools with less than 100 students (see attached). Our analysis suggests that schools with low student populations still had considerable Wi-Fi coverage requirements as a result of the need for 6-10 classrooms as well as common spaces such as school libraries, cafeteriums and administrative areas. Based on this analysis, we recommended that the floor budget for Category 2 be set at \$14,000 multiplied by the applicant's discount rate as opposed to the \$6,000 proposed in the Chairman's E-rate modernization plan but noted that additional work could be done to further refine the analysis of the typical footprint of a school with less than 100 students. We also noted that our analysis likely did not apply to small libraries, as they tended to have significantly smaller footprints.

Kindly direct any questions regarding this matter to my attention.

Sincerely,

*/s/ Evan Marwell*  
Evan Marwell  
CEO

cc: Chairman Wheeler  
Jon Wilkins  
Patrick Halley  
Daniel Alvarez