haiku
Learning Management System

The K-12 Learning Management System
E-Rate Proposal and Agreement

Fullerton School District
1401 West Valencia Drive
Fullerton, CA 92833

Total Cost of Haiku Web Hosting Service: $74 for 5,000 users
Total Cost of E-Rate Eligible Web Hosting Service: $60,142.50
E-Rate Discount Percentage (Based on last year's rate): 67%

Net Cost of Web Hosting Service: $33,954.53

Start Date: July 1, 2013
Term of Service: One year with four voluntary one-year extensions.

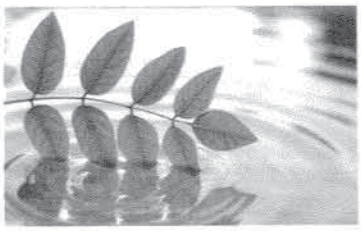
Please note that the USAC require this contract to be executed before you file a completed FCC Form 471. Please fax or email a completed contract to Haiku for our records.
Email: support@haikulearning.com • Fax: 888-827-6074

E-Rate Eligibility **Priority One** **2013-2014**

Web Hosting

In the category of Internet Access, Web Hosting includes things like:

- Storage
- Access
- Administration tools for Website creation and maintenance
- Password protected pages
- Interactive communication features like blogging and messaging
- Realtime communication features like instant messaging and chat
- Domain Registration



81% of Haiku LMS is covered under the Eligible Service List

What is NOT eligible?

The parts of a web hosting service including, but not limited to, any portion of tools, capabilities or integration with other systems such as Student Information Systems (SIS); databases; student attendance, grades, or grade management; course scheduling; tests or testing systems; on-line/interactive education systems; and learning/education management systems.

These include Haiku features like AD/LDAP/SIS/Google Apps Integration, Homework Annotator, Attendance and Gradebook, Role-based Rosters and Sections, and Reporting.

E-Rate Eligible Fees

Description	Quantity	Price per User	Cost
User Licenses for 1 year	15000	$ 4.95	$ 74,250.00
Optional Domain Name Registration	0	$ 500.00	$ 0.00
Less E-Rate Portion	N/A	$ (40,295.48)	$ (40,295.48)
Sub Total (includes ineligible services and eligible services after E-Rate discount)			**$ 33,954.52**

Setup & Training Fees (Ineligible)

Description	Quantity	Price	Cost
Haiku Basic Package Setup	0	$ 500.00	$ 0.00
Optional: Class Registration & Payment Processing	0	$ 3,000.00	$ 0.00
Optional: Day(s) of On-site Training - All Inclusive (U.S. Only)	2	$ 2,500.00	$ 5,000.00
		Setup Total	**$ 5,000.00**

Total

Description	Cost
E-Rate Eligible Fees Sub Total	$ 33,954.52
Setup & Training Fees Sub Total	$ 5,000.00
Total	**$ 38,954.52**

Description of Internet Access Services for Funding Year 2013-14

Applicant's Entity Number:	143792
Applicant's Name:	Fullerton Elementary School District
Service Provider:	Haiku Learning Systems, Inc. • SPIN 143034807 • FRN 0020582771

Haiku Services

Service	Start Date	Non-recurring Cost	Monthly Cost	Recurring Annual Cost
Web Hosting Eligible Portion (81%)	July 1, 2013	$ 0.00	$ 5,011.88	$ 60,142.50
Ineligible Portion (19%)	July 1, 2013	$ 0.00	$ 1,175.63	$ 14,107.50
Start-up	July 1, 2013	$ 0.00	$ 0.00	$ 0.00

Haiku Learning Systems ©2012-2013

Web Hosting Services

Haiku (SPIN 143034807, FRN 0020582771) shall provide website hosting services to the customer with full access to Haiku LMS. Customer agrees and acknowledges that Haiku provides web hosting services and does not provide website content. Customer acknowledges that Customer is responsible for creating and providing all website content.

Term of Service

The term of service shall be one year starting July 1, 2013 with four voluntary one year extensions. The parties agree that unless either party provides written (letter, facsimile, email) notice of intent not to extend the contract for an additional year within 30 days of the applicable termination date to the authorized representative contact below, the contract will be extended for a term of one year.

Customer agrees to the Terms for Institutional Contracts found at the Haiku Learning corporate website. See http://www.haikulearning.com/terms.

Cost of Service

Haiku LMS is 81% eligible. The cost of service is $74,250 and includes 15,000 users. Parent accounts do not count toward paid users.

Service Limitations

The are no limits to the number of websites or classes that the Customer may publish. However, the total file storage and monthly bandwidth limits are 3.58 Tb and 2.15 Tb, respectively. Overages will be charged monthly at $2/Gb in the event that Customer exceeds these limits.

SLD/USAC Approval

The parties agree that if Customer's Form 470 was posted by the initial 2013-2014 filing deadline, that Customer will pay the ineligible and non-discounted portions of this contract on or before August 1, 2013. In the event that the Schools and Libraries Division (SLD) of the Universal Service Administrative Company (USAC) denies funding for the web hosting solutions provided pursuant to this agreement, Customer agrees to exhaust all remedies through the appeals process. Customer shall be responsible for the entire Cost of Service if funding is ultimately denied by the SLD/USAC.

The parties agree that if Customer's Form 470 was not posted by the initial 2013-2014 filing deadline that Customer will pay the entire Cost of Service in the event that funding is denied by the SLD/USAC.

Additional Terms and Conditions

Customer agrees to comply with any applicable local and or state procurement requirements.

Customer agrees to file its FCC Form 486 for Haiku Learning's Funding Request Number within two weeks of receipt of a positive Funding Commitment Decision Letter from USAC.

Billing Method Preference

Select one:

☐ Form 474 Discounted Bill

☐ Form 472 Un-discounted Bill and Reimbursement

Complete the following if applicable:

http://_____.haikulearning.com | or if you are ordering a custom domain: | http://_____

Customer acknowledges that Haiku Learning was awarded this Contract pursuant to its FCC Form 470 Application for Funding Year 2013-14 for web hosting services. Customer agrees to provision of

Signature	Title	Date
		3/10/13
Signature	Title	Date
	President of Haiku Learning Systems	03/12/2013

COMPLETE BILLING INFO ON NEXT PAGE

Please complete and return to:

join@haikulearning.com (email)

-or-

888.827.6074 (fax)

-or-

PO Box 893875
Temecula, CA 92589-3875 (mail)

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Billing Information

Accounts Payable Contact: _____

Accounts Payable Email: _____

Company/Org. Name: _____

Dept. / Office: _____

Address: _____

Address: _____

City: _____

State/Province: _____

Postal Code: _____

Phone: _____

Alternate Phone: _____

Fax: _____

Purchase Order Number: _____

Please complete and return to:

join@haikulearning.com (email)

-or-

888.827.6074 (fax)

-or-

PO Box 893875
Temecula, CA 92589-3875 (mail)

General Terms

Terms of Service

Signatory agrees to the Terms for Institutional Contracts found at our corporate website. See http://www.haikulearning.com/terms.

Subscription

A "Subscription," "User Subscription," "User," or "Subscriber" refers to every account EXCEPT for parent accounts. This includes all educator accounts and students with an account in an active class.

Storage & Bandwidth

File storage is pooled for the entire domain to simplify storage management. Bandwidth use is also pooled and is tallied month by month.

Upgrades

Haiku will add functionality and upgrades to our software on a regular basis. Some new features may only be available to users who pay an additional fee. You will have access to all free upgrades. Any features that carry an additional charge will be offered to you at the standard fee for each.

Custom Integration

Haiku may outsource custom development to automate the integration of Haiku LMS with your extant technologies. Every Haiku client is unique, as are custom projects. Haiku will work with you to properly estimate these associated costs and will manage the relationship with our outsource providers. Haiku may also work with your in-house staff or the outsource provider of your choice on custom technology integration projects.

Item 21 Description of Internet Access Services

Applicant's Entity Number:	143792
Applicant's Name:	Fullerton Elementary School District
Service Provider:	Haiku Learning Systems, Inc. • SPIN 143034807 • FRN 0020582771

To be completed by customer:

Form 471 Application Number:	
Funding Request Number:	
Attachment Number:	

Haiku Services

Service	Start Date	Non-recurring Cost	Monthly Cost	Recurring Annual Cost
Web Hosting Eligible Portion (81%)	July 1, 2013	$ 0.00	$ 5,011.88	$ 60,142.50
Ineligible Portion (19%)	July 1, 2013	$ 0.00	$ 1,175.63	$ 14,107.50
Start-up	July 1, 2013	$ 0.00	$ 0.00	$ 0.00

The Haiku Web Hosting Service is 81% eligible. The annual cost of service is $74,250.

Detailed Service Description

Web Hosting Services (Eligible portion)

The Haiku web hosting service provides for an unlimited number of websites or classes that the Customer may publish. No design services or content are provided as part of this service and all such content must be published and managed by the customer.

Ineligible portion

The parts of our web hosting service that include, but are not limited to, any portion of tools, capabilities or integration with other systems such as: Student Information Systems (SIS); databases; student attendance or grades or grade management; course scheduling; tests or testing systems; on-line/interactive education systems; and learning/education management systems. (An eligible web hosting service will also not include support for the applications necessary to run online classes or collaborative meetings). These include Haiku features like AD/LDAP/SIS/Google Apps Integration, Homework Annotator, Attendance and Gradebook, Role-based Rosters and Sections, and Reporting.

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Notes Regarding Online and Manual Filing of the Item 21 Attachment

Applicants should consider completing their Item 21 Attachment online to facilitate E-Rate review and approval. This form can be found under the Form 472 section on the SLD/USAC website at http://www.sl.universalservice.org/menu.asp

Alternatively, a copy of the above can be used as a manually-filed Item 21 Attachment. If filed manually, do not forget to include the Form 471 Application Number, Funding Request Number and Attachment Number that is a part of the FCC Form 471 filing.